



**NATIONAL
INSURANCE
ACADEMY**



ANNUAL REPORT 2024-25



VISION

NIA to be a global institution of excellence in learning and research in Insurance, Pension and allied areas.

MISSION

- ▲ To build capacities in the management of Insurance, Pension and allied sectors.
- ▲ To create a stream of young talent for the Insurance, Pension and allied sectors.
- ▲ To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- ▲ To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- ▲ To promote learning, education and training in Insurance, Pension and allied sectors.

PROGRAMME EDUCATIONAL OBJECTIVES

- ▲ Develop the ability to practically implement theoretical concepts, emphasizing hands-on experiences and real-world applications.
- ▲ Cultivate essential industry skills ensuring graduates are well-prepared for diverse roles within the industry by fostering capacities such as critical thinking, problem-solving, effective communication, and ethical decision-making, enhancing the overall competency of students.
- ▲ Identify and select high-potential students with a focus on insurance, pensions, and allied sectors, ensuring a talent pool that aligns with industry needs and promote career choices that align with the institute's mission.
- ▲ Inculcate a culture of research and innovation by engaging students in policy research projects related to the insurance and allied sectors, fostering an environment where critical thinking and evidence-based decision-making are valued.
- ▲ Promote a deep understanding of insurance and allied sectors among students and corporates through targeted educational and training programs.
- ▲ Encourage a commitment to continuous learning, ensuring graduates remain informed about evolving industry trends and advancements.

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**NATIONAL INSURANCE ACADEMY
GOVERNING BOARD
as on 31.03.2025**

	Mr. Siddhartha Mohanty Chairman-Governing Board CEO & MD Life Insurance Corporation of India		Dr. Parshant Kumar Goyal, IAS Joint Secretary (Insurance) Government of India, Ministry of Finance, DFS
	Mr. M. Jagannath Managing Director Life Insurance Corporation of India		Mr. Tablesh Pandey Managing Director Life Insurance Corporation of India
	Mr. Sat Pal Bhanoo Managing Director Life Insurance Corporation of India		Mr. R. Doraiswamy Managing Director Life Insurance Corporation of India
	Chairman-cum-Managing Director The Oriental Insurance Co. Ltd.		Ms. M. Rajeshwari Singh Chairman-cum-Managing Director National Insurance Co. Ltd.
	Mr. Ramaswamy Narayanan Chairman-cum-Managing Director GIC Re		Mr. Bhupesh S. Rahul Chairman-cum-Managing Director United India Insurance Co. Ltd.
	Ms. Girija Subramanian Chairman-cum-Managing Director The New India Assurance Co. Ltd.		Dr. Lavanya R. Mundayur Chairman-cum-Managing Director Agriculture Insurance Co. of India Ltd.
	Mr. G. N. Bajpai Chairman Goveva Private Limited		Prof. Anil B. Suraj Law & Public Administration, Indian Institute of Management Bangalore
	Mr. Sanjay Vijay Founder & Principal Consultant Optimal Corporate Solutions		Mr. B. C. Patnaik Director National Insurance Academy

The following members ceased to be on the Governing Board of NIA during the period from 01.04.2024 to 31.03.2025:

1. Ms. Neerja Kapur, CMD, The New India Assurance Co. Ltd.
2. Dr. Tarun Agarwal, Director, National Insurance Academy
3. Ms. Girija Subramanian, CMD, Agriculture Insurance Co. of India Ltd. (AICIL)
4. Mr. Dasarathi Singh, CMD (Officiating), AICIL
5. Mr. R. R. Singh, CMD, The Oriental Insurance Co. Ltd.

The following officials joined the Governing Board of NIA during the period from 01.04.2024 to 31.03.2025:

1. Mr. Parshant Kumar Goyal, JS, Government of India, Ministry of Finance, DFS
2. Mr. Bhupesh S. Rahul, CMD, United India Insurance Co. Ltd.
3. Ms. Girija Subramanian, CMD, The New India Assurance Co. Ltd.
4. Mr. Dasarathi Singh, CMD (Officiating), AICIL
5. Mr. B. C. Patnaik, Director, National Insurance Academy
6. Ms. Lavanya Mundayur, CMD, Agriculture Insurance Co. of India Ltd. (AICIL)

From the Chairman



It gives me great pleasure to present the Annual Report of our Academy for the year 2024-25.

India's insurance sector has witnessed remarkable growth and is poised to become one of the fastest-expanding insurance markets globally over the next decade. This momentum will be fuelled by supportive regulatory frameworks, advancements in digital technologies, the adoption of Robotic Process Automation and AI and increasing public awareness regarding the importance of insurance, particularly with a focus on enhancing customer experience. Sustaining this growth necessitates a substantial pool of skilled professionals to effectively manage operations and deliver value to customers. All this makes the Indian Insurance Industry a perfect candidate requiring continuous up-skilling of existing professionals across all levels as well as transforming newly joining young talent in the industry to proficient and equipped business ready resources.

The initiatives undertaken by the Government of India and IRDAI have consistently helped the insurance sector expand its presence across the nation. The Government's policy of insuring the uninsured, exemplified by schemes like PM Suraksha Bima and PM Jeevan Jyoti Yojana, are contributing significantly to the comprehensive mission of 'Insurance for all by 2047'.

National Insurance Academy, as a distinguished institution in insurance education, training and research, has played a vital role in strengthening the industry's talent pipeline and enriching the nation's knowledge base.

During the year 2024-25, the Academy seamlessly conducted online and classroom training programs, leveraging high-quality education technology and digital capabilities. NIA successfully delivered 286 Management Development Programs (MDPs), training 7207 executives from public and private sector organizations, including 158 overseas participants. The Academy also took the initiative to conduct insightful seminars on contemporary topics, including the C.D. Deshmukh Seminar on "R I S K: Re-engineering Insurance Skills and Knowledge", "HR 3.0 to 4.0: Realigning the Talent Ecosystem", "Unveiling the Future - Industry 5.0: Digital Innovation in Insurance", and the "International Research Conference on Innovation for Insurance Inclusion – The Way Forward". NIA consistently aligns itself with industry trends and developments to design training programs that are timely, relevant and focused on current issues.

NIA's Post-Graduate Management Program, with its focus on Insurance and Management, continues to play a unique role. Our students secure placements with competitive packages in prominent Insurance, IT and Insurtech organizations across India. This placement season also saw a notable feature: pre-placement offers (PPOs) extended to 72 students.

NIA remains steadfast in its commitment to nurturing existing talent, supplying the insurance industry with high-quality professionals thereby supporting the national goal of becoming a fully insured country. Our core focus will continue to be on innovative teaching methods, developing skilled professionals. We will carry on with conducting impactful research in insurance, pensions and related fields. Fostering strong collaborations with the Institutions and organizations working in the insurance sector both within India and internationally will be of significance to us for keeping us updated, relevant and future ready.

I extend my best wishes to the Academy for continued success in achieving even greater heights.

Siddhartha Mohanty

From the Director



The Indian insurance sector has transformed significantly over the past few decades which is fuelled by the macroeconomic tailwinds, disruptive technologies viz. artificial intelligence (AI), Augmented Reality (AR), Virtual Reality (VR), Chatbots, and cloud computing, etc., increased consumer awareness and conducive regulatory environment.

With increasing FDI limit to 100% which will allow the foreign players to infuse more capital in India, the Regulator is vigilant and progressive to address the industry's challenges by reinventing the wheel for the growth of insurance industry and determine to achieve its mission of 'Insurance for all by 2047'.

The Government's flagship initiative for crop insurance, Pradhan Mantri Fasal Bima Yojana (PMFBY), Ayushman Bharat (Pradhan Mantri Jan Arogya Yojana) (AB PMJAY) and PM Suraksha Bima and PM Jeevan Jyoti Bima Yojana has led to significant growth both in the premium and wide coverage.

It is vital for the insurance industry to reskill its human capital to create a high-performing and motivated workforce that can help companies achieve their objectives. National Insurance Academy, as the leading provider of insurance education, training and research, has been instrumental in churning out executives capable of shouldering corporate responsibility, equipped with 21st century skills to take on the challenges of ever-changing economic and employment scenario. We at NIA, continue to foster the existing talent and provide impeccable talent to the insurance industry, thus, contributing to our nation's cause of 'Insurance for all by 2047'.

During 2024-25, 7207 insurance industry professionals across different insurance companies were trained through various Management Development Programmes (MDP) held at NIA, Pune. The participants were from the insurance industry of different countries. During the year, our NIA was privileged to be chosen by IRDAI and State Government of Rajasthan to provide Training for their officials. Besides, it also witnessed training programmes for the prominent IT companies viz. Allianz Technologies and Expleo solutions.

During the year, NIA conducted 7 induction training programmes for the executives of both public and private sector insurance companies in addition to the usual management development programmes. Apart from the above, professional Certification programme, leadership programmes were also conducted.

Our Academy inked MoUs with Dept. of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt. of India, Marsh India Insurance Brokers Pvt. Ltd. National Institute of Bank Management (NIBM), IHUB NTIHAC Foundation (C3iHub) and Lumi Security India Pvt. Ltd. this year.

Our flagship programme, the two-year Post Graduate Diploma in Management achieved yet another milestone of almost 100% placement in insurance, technology, consulting and other allied sectors. The increasing demand for students from NIA is a clear indicator of the value created by us.

During the year, the Academy conducted many successful events. The C.D. Deshmukh Seminar on “R I S K : Re-engineering Insurance Skills and Knowledge”, Insurance Summit on “Unveiling the Future- Industry 5.0: Digital Innovation in Insurance” and HR Summit on “HR 3.0 to 4.0: Realigning the Talent Ecosystem”, “International Research Conference on Innovation for Insurance Inclusion – The Way Forward” and Manthan - a Management Festival of PGDM students are a few of them.

The NIA remains committed to promoting innovative learning, training and insurance-specific research, while actively engaging with the insurance sector both in India and globally.

B.C. Patnaik

Management Development Programmes

On-Campus / Online Programmes

The Academy successfully conducted **286** Management Development Programmes (MDPs), out of which **262** were classroom training and **24** were online programmes. **7207** executives from public and private sector organizations including **158** overseas executives were trained during the year 2024-25. The broad categories of the MDPs are given below:

1. Programmes for Top Management
2. General Management, Education & Training
3. Marketing and Public Relations
4. Financial Management and Financial Services
5. HRM and Industrial Relations
6. Information Technology
7. Insurance Technical for Life and General
8. IT for Life & General Insurance Companies
9. Risk Management

The average attendance per programme during the year worked out to **25.83** participants. The summary of these programmes is furnished below in Table-1. The details are furnished in Annexure-1.

**Table 1:
Break-up of MDPs (Life, Non-Life & Combined)**

Category	No. of Participants	No. of Programmes
Life (L)	3188	126
Non-Life (N)	3701	150
Combined (C)	318	10
Total	7207	286

In addition to the annual calendar programmes, the Academy conducted On-request Online and On Campus Programmes as per Table-2, Seminars/Webinars as per Table-3, Induction training programmes as per Table-4, and Off-Campus Programmes as per Table-5. The details are given below:

**Table 2:
On-request On Campus / Online Programmes conducted by NIA**

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
1	Executive Post Graduate Programme in Insurance and Management for Allianz (2nd Semester)	01.04.2024-12.05.2024	Iyer Gayathri / Bipin Kumar
2	Online Programme on Health Insurance for Anand Rath Insurance Brokers	04.04.2024-05.04.2024	Bipin Kumar



Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
3	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-I	22.04.2024-25.04.2024	Chaudhari Sushama, Dr.
4	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-II	06.05.2024-09.05.2024	Chaudhari Sushama, Dr.
5	Training and Certification Programme for ICICI Lombard General Insurance Co. Ltd.	07.05.2024-10.05.2024	Mohanty Kshitish
6	Online Insurance Training Programme for Expleo - Overview of Life and Non-Life Insurance	14.05.2024-14.05.2024	Bipin Kumar
7	Online Insurance Training Programme for Expleo - Health Insurance	15.05.2024	Bipin Kumar
8	Online Insurance Training Programme for Expleo - Motor Insurance	16.05.2024	Bipin Kumar
9	Online Insurance Training Programme for Expleo - Credit Insurance	18.05.2024	Bipin Kumar
10	Executive Post Graduate Programme in Insurance and Management for Allianz (3rd Semester)	25.05.2024-11.08.2024	Iyer Gayathri / Bipin Kumar
11	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-III	27.05.2024-30.05.2024	Chaudhari Sushama, Dr
12	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-IV	03.06.2024-06.06.2024	Chaudhari Sushama, Dr / Singh Archana, Dr.
13	Online Post Graduate Diploma in Reinsurance Management with ACISP, Tanzania	07.06.2024-17.08.2024	Iyer Gayathri / Jaiswal Ravi, Dr.
14	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-V	18.06.2024-21.06.2024	Chaudhari Sushama, Dr.
15	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-VI	24.06.2024-27.06.2024	Chaudhari Sushama, Dr.
16	Online Programme in Environmental, Social and Governance (ESG)	26.06.2024-28.06.2024	Nagar Shruti, Dr.
17	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale IV & V - Batch-VII	08.07.2024-11.07.2024	Chaudhari Sushama, Dr.
18	Strategy Meet (GovEVA)	18.07.2024-19.07.2024	Chaudhari Sushama
19	Life Re Knowledge Enrichment (for GIC Re Life Dept.)	02.08.2024-03.08.2024	Garge Deepali, Dr.
20	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale IV & V - Batch- IX	05.08.2024-08.08.2024	Chaudhari Sushama, Dr.

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
21	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale IV & V- Batch-X	20.08.2024-23.08.2024	Chaudhari Sushama, Dr.
22	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-XI	26.08.2024-29.08.2024	Chaudhari Sushama, Dr.
23	Training Programme for Takaful Oman SAOG	26.08.2024-29.08.2024	Doss S., Dr.
24	Online Programme on Reinsurance for BharatRe, Dubai	28.08.2024-30.08.2024	Jaiswal Ravi, Dr.
25	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-XII	02.09.2024-05.09.2024	Chaudhari Sushama, Dr.
26	Training Programme for Xceedance	04.09.2024; 11.09.2024; 18.09.2024	Mohanty Kshitish
27	Programme for Young Partners' Programme for TATA-AIG General Insurance Co.Ltd.	09.09.2024-13.09.2024	Mohanty Kshitish
28	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-XIII	24.09.2024-27.09.2024	Chaudhari Sushama, Dr.
29	Programme for Law Officers of LIC HFL	30.09.2024-01.10.2024	Patwardhan M.C., Dr.
30	Online Training Programme on Reinsurance Accounting for BharatRe, Chennai	03.10.2024-05.10.2024	Jaiswal Ravi, Dr.
31	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-XIV	07.10.2024-10.10.2024	Chaudhari Sushama, Dr.
32	Refresher Training Programme for SIPF Officers, Jaipur	14.10.2024-19.10.2024	Bipin Kumar
33	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-XIV	05.11.2024-08.11.2024	Chaudhari Sushama, Dr.
34	Programme on Motor OD Claims - (IFFCO Tokio)- Batch I (1st half)	11.11.2024-12.11.2024	Shrivastava Anil Kumar
35	Programme on Motor OD Claims - (IFFCO Tokio)- Batch II (2nd half)	11.11.2024-12.11.2024	Shrivastava Anil Kumar
36	Programme on Motor OD Claims - (IFFCO Tokio)- Batch III (1st half)	13.11.2024-14.11.2024	Shrivastava Anil Kumar
37	Programme on Motor OD Claims - (IFFCO Tokio)- Batch IV (2nd half)	13.11.2024-14.11.2024	Shrivastava Anil Kumar
38	Comprehensive Intervention: Enhancing Leadership Talent Pool (New India) Scale II & III - Batch-VIII	09.12.2024-12.12.2024	Chaudhari Sushama, Dr.

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
39	Audit conference of LIC HFL	12.12.2024-13.12.2024	Singh Archana, Dr./ Uma S., Dr.
40	Special programme on Enterprise Risk Management	16.12.2024-18.12.2024	Doss S., Dr.
41	Online Post Graduate Diploma in Reinsurance Management with ACISP, Tanzania	31.01.2025-05.04.2025	Iyer Gayathri / Jaiswal Ravi, Dr.
42	Orientation Programme Insurance Ombudsman (IRDAI)	07.02.2025-10.02.2025	Balagopal V / Nagar Shruti, Dr.
43	Basics of Insurance (For NIC Tanzania)	03.03.2025-08.03.2025	Sinha S.P.
44	Special Training Programme on Digital & AI Powered Insurance Advancement	10.03.2025-12.03.2025	Page S.D., Dr.

Seminars / Webinars

During the year the Academy conducted the following seminars/webinars as per Table-3 below:

Table 3:
Seminars / Webinars conducted at NIA

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
1	Webinar on Health Care Financing Models and Insurance as a Subset: The Indian Imperative (HDFC Ergo)	19.07.2024	Mohanty Kshitish
2	Webinar on Risk Assessment and Underwriting: Rule, Guidelines, Rating and Process Familiarization (HDFC Ergo)	23.08.2024	Mohanty Kshitish
3	Webinar on Understanding ICD 10, Clinical Modification and CPT Coding (HDFC Ergo)	25.10.2024	Mohanty Kshitish
4	Webinar on Care Management Vs Case Management (HDFC Ergo)	14.11.2024	Mohanty Kshitish
5	Webinar on Health Claims Decisioning: Regulations - Policy - Business & Claims Management (HDFC Ergo)	10.12.2024	Mohanty Kshitish
6	Webinar on Product Development, Newer Features, TPA Management: Inhouse and Otherwise (HDFC Ergo)	10.12.2024	Mohanty Kshitish
7	C.D. Deshmukh Seminar on R I S K : Re-engineering Insurance Skills and Knowledge	21.01.2025	Roy Indraneel / Moghe Sandeep
8	Webinar on Intricacies of Provider Management: Network Creation, Credentialling and Enrolment, Negotiating Favourable Terms (HDFC Ergo)	26.02.2025	Mohanty Kshitish

Induction Training programmes

The Academy conducted the following Induction Training Programmes as per Table-4 below:

Table 4:
Induction Training Programmes conducted at NIA

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
1	Induction Training Programme for Newly Recruited Officers of SBI Life Insurance Company Limited- Batch I	10.06.2024-15.06.2024	Moghe Sandeep
2	Induction Training Programme for Newly Recruited Officers of SBI Life Insurance Company Limited-Batch II	10.06.2024-15.06.2024	Hegde Satish
3	Induction Training Programme for Newly Recruited Officers of SBI Life Insurance Company Limited-Batch III	01.07.2024-05.07.2024	Bedkihale Suparna
4	Induction Training Programme for Direct Recruit Officers of The New India Assurance Co. Ltd.	12.08.2024-06.09.2024	Srivastav Anil Kumar / Yadav Ruchika, Dr.
5	Induction Training Programme for Direct Recruits of National Insurance Co. Ltd.- Batch A	02.12.2024-28.12.2024	Iyer Gayathri/ Jaiswal Ravi, Dr.
6	Induction Training Programme for Direct Recruits of National Insurance Co. Ltd.- Batch B	02.12.2024-28.12.2024	Srivastav Anil Kumar/ Bipin Kumar
7	Induction Training for SIPF, Rajasthan	17.03.2025-22.03.2025	Bipin Kumar

Orientation Programme for Insurance Ombudsmen

The National Insurance Academy, in collaboration with the Insurance Regulatory and Development Authority of India (IRDAI) and Council for Insurance Ombudsmen, successfully conducted a comprehensive Orientation Programme for Insurance Ombudsmen from 7th to 10th February, 2025. The event was aimed at equipping the Insurance Ombudsmen with updated knowledge and insights into the rapidly evolving insurance landscape, regulatory framework and best practices in grievance redressal.



The programme was formally inaugurated by Mr. Debashish Panda, Chairperson, IRDAI, who underscored the pivotal role of ombudsmen in strengthening consumer trust and enhancing transparency in the insurance sector. He emphasized the need for continuous learning and proactive engagement to address policyholders' concerns effectively.

Eighteen Insurance Ombudsmen representing various states across India participated in the four-day orientation, making it a platform for exchange of ideas, challenges and innovative approaches in resolving insurance disputes.

The sessions featured eminent speakers and industry leaders as given below:

Mr. Deepak Sood, IRDAI Member (Non-Life)
 Mr. P. K. Arora, IRDAI Member (Actuary)
 Mr. Tarun Chugh, CEO, Bajaj Allianz Life Insurance Co. Ltd.
 Mr. Sanjeev Mantri, CEO, ICICI Lombard General Insurance Co. Ltd.
 Mr. Krishnan Ramachandran, CEO, Niva Bupa Health Insurance Co. Ltd.
 Mr. Sudhir Krishnan Former IAS Officer & Insurance Ombudsman
 Mr. Sanjay Kumar, Ombudsman, RBI
 Ms. Shalini Prasad, Chairperson, Advisory Committee on Insurance Ombudsman
 Mr. Kuldeep Singh, Former Insurance Ombudsman & Former Director, New India Assurance Co. Ltd.

The programme was coordinated by Mr. V. Balagopal, Chair Professor (Life) and Dr. Shruti Nagar, Faculty Member, under the guidance of Director NIA.

Table 5:
Off-Campus Programmes conducted by NIA (Outside NIA Campus)

Sr. No.	Title of the Programme	Dates	Course Co-ordinator/s
1	Insurance Bootcamp for Young Professionals of Star Union Dai-Ichi Life Insurance Co. Ltd., Mumbai	27.05.2024-28.05.2024	Moghe Sandeep
2	Mastering The Re-Insurance: Building A Solid Foundation for Insurance Institute of Nepal, Nepal	06.06.2024-07.06.2024	Bipin Kumar

Special Programmes

“Comprehensive Intervention: Enhancing Leadership Talent Pool (ELTP) for Scale II to V Officers” for New India Assurance Co. Ltd.

The Academy designed and delivered a Comprehensive Learning & Development Intervention titled “Enhancing Leadership Talent Pool (ELTP)” for Scale II to V Officers from New India Assurance Company Ltd. Participants were selected by New India keeping in mind the years of Service to facilitate succession planning and enhancing leadership competencies.

A total of 314 Scale II & III officers and 112 Scale IV & V officers participated in 16 batches from March to December 2024.

The workshop contents were designed in consultation with the top management. Additional inputs were collected by interviewing select GMs, DGMs, RMs, and other officers. The leadership competency analysis report for leadership intervention organized from 2016-2018 by the Academy was also referred to.

The Intervention included 4 Days Leadership Workshop at NIA Pune. Each Participant received a personalised feedback report on their leadership strengths and areas of development based on Leadership Competency Assessment (Saville Wave®).

As part of the intervention, an interaction- ‘Leaders Speak’ with the top management officials from New India –was organized for each batch. As part of ‘Leaders Speak’ Ms. Girija Subramanian CMD, addressed the Scale IV & V Officers. Executive Directors Maliakkal Titus, Ms. Smita Shrivastava & Mr. Amit Misra; General Managers, Mr. C. S. Ayyappan, Ms. Sushama Anupam, Ms. Sreedevi Nair, Ms. Mukta Sharma interacted with Scale II & III Officers with an aim to set expectation and receive the feedback.

Academy conducted a Post Workshop Webinar for Scale II & III Officers in various batches to provide support and create a platform for peer-to-peer learning.

Dr. Sushama Chaudhari, Professor designed and coordinated the intervention.

Programme on Reinsurance

The Academy, in collaboration with the Africa College of Insurance and Social Protection (ACISP), successfully conducted a Reinsurance Programme from 7th June to 10th August 2024. Participants from various regions, particularly across the African continent, took part in this joint programme. The programme covered a wide range of topics, focusing on the fundamentals of reinsurance, various methods, international practices and related accounting. Participants were awarded joint certificates upon completion issued by both NIA and ACISP, marking the collaborative spirit and academic excellence shared between the two institutions.

The programme was coordinated by Ms. Gayathri Iyer, Faculty Member and Dr. Ravi Jaiswal, Faculty Member.

Colloquium on the Cyber Underwriting project

The Academy hosted a focused colloquium on 9th December 2024, centered on the Cyber Underwriting project. The event brought together 13 participants including representatives from insurance companies, corporate clients and professional underwriters. It aimed to bridge academic research with real-world industry practices by fostering meaningful dialogue and collaboration. Mr. V. Balagopal, Joint Charge - Director, delivered the welcome address, setting the stage for a productive session. This was followed by an introductory presentation from Mr. Renjit Gangadharan, Joint Charge – Director, who outlined the study’s objectives and the critical need for practical, research-informed approaches to cyber risk.

Dr. S. Doss, Professor and Dr. N. Ravindran presented the preliminary findings from the study, offering valuable insights into the evolving landscape of cyber risk underwriting. Their presentation addressed key trends, current challenges and future opportunities, highlighting the increasing complexity of underwriting in the face of dynamic cyber threats. The data and insights presented

served as a foundation for further discussion, inviting participants to reflect on how theoretical models align or differ from their operational experiences in underwriting and risk assessment. The Q&A session that followed proved to be a key component of the event, promoting an open exchange of views and enabling attendees to explore both the implications and practical applications of the findings.



Concluding the programme, Mr. Anil Kumar Srivastava, Faculty Member, offered closing remarks that emphasized the importance of the study's outcomes in shaping future market practices.

A vote of thanks by Ms. Jayashree Sridhar, Chief Administrator, acknowledged the enthusiastic participation and thoughtful contributions of all attendees. Overall, the colloquium successfully advanced the integration of research and industry

expertise, offering a valuable step forward in developing more informed and resilient cyber insurance practices.

Dr. S. Doss and Ms. Jayashree Sridhar were the coordinators of the Colloquium.

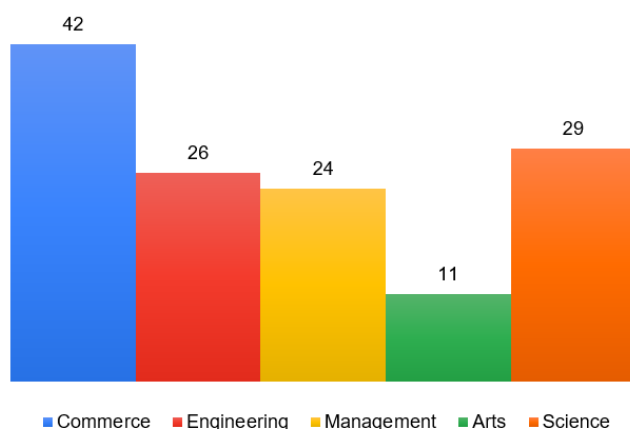
Academic Programme - Post Graduate Diploma in Management (PGDM)

The two-year Post Graduate Diploma in Management (AICTE approved) is the flagship programme of the Academy. This programme is accredited by the National Board of Accreditation (NBA) and has also received MBA equivalence from the Association of Indian Universities (AIU). The course aims to develop future insurance leaders, attempts to impart knowledge, skills, and inculcate human values and professional ethics in the students through a curriculum that balances academic rigour with co-curricular and extra-curricular activities.

Registration and Orientation Programme (Batch 2024-26)

The Academy received applications from students with varied academic backgrounds viz. Arts to Engineering for its PGDM (Batch 2024-26) Programme. A total of 132 students were admitted for the Programme. A graphic representation of the academic profile of Batch 2024-26 is given in Figure- 1:

Figure 1: Qualification Profile Batch 2024-26



An Orientation Programme for the batch was held from July 22 –August 02, 2024. The first day of the orientation started with the registration followed by Welcome Address by Dr. Sanjay Mali, Principal, Address by Mr. Renjit Gangadharan, Joint Charge Director and Chair Professor - General Insurance, and PGP Co-Ordinator, Address by Mr. V. Balagopal, Joint Charge Director and Chair Professor - Life Insurance. Mr. V. Sathyakumar, Chair Professor (FISS), also addressed the students. This being the 20th Orientation Programme, Ms. Manjita Muralidhar, alumnus of Batch 2004-06, was invited as a Special Guest. She delivered an insightful and inspiring address and also invited questions from the students. Chief Administrator, Ms. Jayashree Sridhar, proposed the vote of thanks. Dr. Ruchika Yadav, Faculty Member, introduced faculty members of NIA to the students followed by a session on campus life, the student activities and campus tour.

An Ice Breaking Session was conducted by Dr. Ruchika Yadav on Day 2. Mr. Rohit Kumar Rai, Chief Business Officer (CBO) and Co-Founder of UPONLY Technologies shared the 3Ps of a Student's Life.

With a view to encourage students to explore innovation and entrepreneurship as a career choice, a Business Innovation Workshop was conducted by Dr. Shilpa Kankonkar. Mr. Abhinav and Ms. Shibangi brought to the fore creativity through their 'Harnessing Self through Cinema' Workshop. Dr. Priyanka Bachhav conducted a session on 'Strategies for Effective Business Communication for the social media savy generation. Dr. Sunita Menon, Practitioner, conducted a Gender Diversity and Sensitization Workshop and also gender independent sessions (separately for girl and boys) towards 'Sensitizing Students about Sexual Harassment'.

Realising the importance of time in the lives of new age Managers, a 'Time and Self-Management' workshop by Dr. Sunita Ramam was organised. The present-day economic scenario was explained by Dr. Atul Deshpande while an Overview of Life Insurance Industry was delivered by Mr. Sandeep Pande, Faculty Member, NIA. Overview of General Insurance Industry and Trends thereof by Mr. Kshitish Mohanty, Faculty Member, NIA. A futuristic window of Corporate Life and culture was presented by Mr. V. Balagopal, Chair Professor (Life Insurance) on 'Corporate Behaviour and Professionalism'. Mr. Kshitij Mohan, Entrepreneur and Alumnus, also shared the perspective of what the industry expects from new recruits. Principal Dr. Sanjay Mali conducted a workshop of 'Life @NIA' highlighted an array of activities encompassed in a typical NIA student's life from academics to extracurricular, sports and social camps, movies, laboratories, inter and intra college competitions, student participation in national level competitions and events. He also shared the accomplishments of past batches with them.

In this age of stressful lives, it is essential that students learn to manage a work life balance and garner inner strength for a healthy life. A workshop and demo-practice session of 'Sahaj Yog' was arranged to help them for understanding this.

Students enjoyed the Alumni interactions with Mr. Sadanand Kannanwar (Batch of 2008-10), and Mr. Shankar Kumar (Batch of 2005-07). A Good Health and Hygiene session by Resident Doctor; Dr. Lopes Nilima and Corporate Grooming by Dr. Ruchika Yadav along with introductory sessions of courses scheduled in Trimester 1 formed a part of the Orientation Programme.

To facilitate further understanding of the prevailing systems and regulations, interactions with the Placement and Compliance Officer Dr. Vaishali Bhambure, Controller of Examinations Ms. Hema Kolekar, Chief Librarian Ms. Bhagyashree Sane and Hostel Warden was also scheduled.

Music is an integral part of our lives, and the Orientation Programme closed with a performance by Mr. Mangesh Ghatpande on 'Music for the Soul' followed by a 'Talent Show and Cultural Activity' by the new Batch of 2024-26 who enthusiastically showcased their talent and vibrancy.

Curriculum and Pedagogy

The PGDM course curriculum has been revised in the year 2022. It consists of the core subjects and elective subjects. The two-year course comprises of six trimesters, three in the first year and three in the second year. Each trimester is of 12 to 14 weeks duration with an intense academic work for the students. Functional and insurance elective courses are offered during the second year. Students are required to opt for two insurance electives in Trimester IV and Trimester V along with one functional elective course in each of the Trimesters IV, V and VI. At the end of the third trimester, the student is required to complete a compulsory eight-week Summer Internship Programme (SIP). The student is also required to work on a Major Research Project (MRP) in the Vth Trimester and submit a report.

Value Addition Project (VAP) in the VIth Trimester where a group of students present the descriptive research work to qualify himself/herself for the award of a Diploma. Industry visits are organised during the conduct of technical insurance courses for an add-on on-site experience coupled with theoretical knowledge. This helps in better conceptual absorption.

Course pedagogy comprises:

1. Case Study / Quiz
2. Digital Library
3. Industry Interface
4. Classroom Lectures and Tests
5. Individual and Group Assignments
6. Individual and Group Presentations
7. Special lectures by corporate leaders / eminent personalities
8. Interaction with Senior Alumni working in specialised fields
9. On-the-Job Training in Insurance Companies

A Non-Credit course on Banking has also been introduced in the curriculum revised in the year 2022. As a part of the course, sessions by Faculty from NIBM were conducted for Second Year PGDM Students. This is in spirit of the MoU Signed between NIA and NIBM.

Evaluation & Grading

The performance of the students is evaluated not only through the term-end examinations, but also through continuous evaluation. Both the components viz. continuous evaluation and term-end examination have equal weightage and form an integral part of the course evaluation. Continuous evaluation comprises tests, quizzes, viva, home assignments, term reports, individual as well as group exercises, classroom participation, online problem-solving exercises, etc.

Guest Lectures

It has been the practice of the Academy to bring the students face to face with eminent academicians and practitioners. Guest lectures are organised regularly to benefit the students from the experience and wisdom of the speakers. Eminent speakers from insurance companies and the corporate world frequently interacted with the students. These guest lectures form an integral source of learning for PGDM students. PGDM students had the privilege of being addressed by the following dignitaries during this year as per Table-6:

**Table 6:
List of Guest Lectures conducted in the year 2024-25**

Sr. No.	Date	Speaker	Topic
1	16.08.2024	Captain Hazique Shaikh	MLCE (India) at Tata AIG General Insurance Company
2	23.08.2024	Mr. G. N. Bajpai, Chairman, GovEVA Pvt. Ltd	Innovation for Insurance Inclusion – The Way Forward
3	23.08.2024	Mr. Satyajit Tripathi, Member (Distribution), IRDAI	Innovation for Insurance Inclusion – The Way Forward
4	23.08.2024	Mr. Varun Gupta, Partner & Director at E&Y	Legal & Regulatory Reforms for Insurance Innovation
5	23.08.2024	Mr. Prasun Kumar Das (Secretary General, APRACA, Bangkok	Legal & Regulatory Reforms for Insurance Innovation
6	23.08.2024	Ms. Damayanthi Fernando (Director General, Insurance Regulatory Commission of Sri Lanka)	Legal & Regulatory Reforms for Insurance Innovation
7	23.08.2024	Mr. Praveen Trivedi (Executive Director, IFSCA)	Legal & Regulatory Reforms for Insurance Innovation
8	23.08.2024	Mr. Amit Roy, Partner & Leader at PwC	Technology & Insurance
9	23.08.2024	Dr. C. S. Murthy, Former Director, MNCFC	Technology & Insurance
10	23.08.2024	Dr. Sushil Gupta, Vice President, RMSI	Technology & Insurance
11	23.08.2024	Mr. Vinay Kumar Sankarapu, CEO, Arya.ai	Technology & Insurance
12	23.08.2024	Mr. Prerak Sethi, Founder, RIA Insurance and Co-Founder, India InsurTech Association	Technology & Insurance

Sr. No.	Date	Speaker	Topic
13	23.08.2024	Mr. Sumit Ramani, Co-Founder & Actuary, ProtectMeWell.com	Innovations in Insurance
14	23.08.2024	Mr. Saurabh Mishra, Vice President – P&C Solutions, India, Swiss Re	Innovations in Insurance
15	23.08.2024	Mr. Pratap Tambe, Consulting Partner, Tata Consultancy Services, UK	Innovations in Insurance
16	23.08.2024	Mr. Pranab Ghosh, Senior Director, Head of Insurance Consulting, Capgemini Invent	Innovations in Insurance
17	23.08.2024	Mr. Deepak Godbole, Former General Manager, GIC Re, Former Secretary General at Insurance Institute of India, Academic Advisor	Innovations in Insurance
18	23.08.2024	Dr. Kazi Md. Mortuza Ali, Director General, Bangladesh Institute for Professional Development Ltd. (BIPD)	Leadership, Gender Diversity & Insurance Inclusion
19	23.08.2024	Mr. Prabal Khanna, COO & Cofounder, FINSALL Resources Pvt. Ltd	Leadership, Gender Diversity & Insurance Inclusion
20	23.08.2024	Dr. N. Raveendran, Principal Consultant, Xsentinel Risk and Claim Advisory Pvt Ltd	Leadership, Gender Diversity & Insurance Inclusion
21	23.08.2024	Dr. Anil Keskar, HOD, Research, Sri Balaji University	Leadership, Gender Diversity & Insurance Inclusion
22	24.08.2024	Mr. Pratap Tambe, Tata Consultancy Services, UK	Digital Transformation of Insurance Business
23	06.09.2024	Mr. Akash Singh Kheterpal	Time Management and Choosing the Right Career Path
24	14.11.2024	Mr. Danish Eqbal, Chief Executive Officer at Liberty Uganda	Sculpting the Pyramid – CEO's Perspectives
25	03.12.2024	Prof Jossy Peter	Christ University, Insurance Coordinator, Department of Professional Studies
26	12.12.2024	Mr. Abhishek Misra	Pensions Portfolio in India
27	20.12.2024	Mr. Rohit Kumar Rai, Co-founder, UPONLY TECH	Industry Expectations
28	20.12.2024	Mr. Karthik Gurupusalla	Industry Perspectives
29	06.01.2025	Mr. Prabal Khanna, Founder, Finsall Resources	Insuretech Scenario in India
30	21.02.2025	Ms. Insha Hoda, Casualty Practice Leader, WTW	Corporate Risk and Broking Business
31	21.02.2025	Mr. Pradeep Sharma, SVP, WTW	Corporate Risk and Broking Business

Sr. No.	Date	Speaker	Topic
32	24.03.2025	Mr. Sanjay Kedia, CEO, Marsh McLennan India	Centre of Learning in Insurance & Cyber Security
33	24.03.2025	Professor Sandeep Shukla, C3iHub, IIT Kanpur	Centre of Learning in Insurance & Cyber Security
34	24.03.2025	Mr. Rajay Kumar Sinha, Member (Finance & Investment) IRDAI	Centre of Learning in Insurance & Cyber Security



Interaction of Mr. Danish Eqbal, Chief Executive Officer, Liberty Uganda

Seminars Conducted by NIA

Participation in various seminars and conferences organized by the Academy has always been an important source of learning for the PGDM Students. The students gained knowledge, skill enhancing exposures and experiences through several such seminars/conferences held on and off campus. The details of these events are given below:

TATVA: HR SUMMIT 2024

National Insurance Academy hosted its annual event TATVA- HR Summit on August 30, 2024. The theme for this year was “HR 3.0 to 4.0: Realigning the Talent Ecosystem”. The Summit focused on the evolving dynamics of talent management amidst technological advancements and the need for innovative workforce strategies. With an exciting lineup of speakers (from the industry, academics and NIA’s alumni), discussions, and presentations the summit provided valuable insights and new



perspectives for realigning the talent ecosystem and preparing the workforce for the future.

The Summit started with a Welcome Address by Mr. V. Balagopal, Joint Charge - Director and Chair Professor (Life) and an Introductory Address by Mr. Renjit Gangadharan, Joint Charge - Director and Chair Professor (Non-Life). Dr Manjari Singh, Professor HRM, IIM-Ahmedabad, was the keynote speaker.

The Summit had three intriguing panel discussions and a presentation round. The details of the panel discussion and presentation round are given herewith:

The first panel discussion was on the topic **“The Architects of Work: HR Perspective for A Disruptive World”**. The discussion was moderated by Dr. Rajesh Save, Co-Founder, Impeccker Consulting LLP and the other experts in the panel were:



- Ms. Anagha Panse, Director- HR, Ernst & Young
- Ms. Priti Singh, Chief People Officer, Universal Sompo General Insurance Co.
- Mr. Sunder Natarajan, CHRO, India First Life Insurance Co.
- Mr. Vamseedhar Soma, Head- HR, Mahindra Insurance Brokers
- Mr. Vikramjeet Singh, Sr President & Chief of HR, ILM & Administration, Bajaj Allianz General Insurance Co.

The second panel discussion was on the topic **“Next Gen Talent: Redefining Employee Experience”**. The discussion was moderated by Dr. Prashant Mishra, Professor, IIM Calcutta and the other experts in the panel were:

- Mr. Hitesh Kamdar, Head- Employee Experience and Corporate Communications, Elastic Run
- Ms. Lata Sarkara, Head-HR, Uponly Technologies.
- Mohammed A. Noorani, Director Reinsurance, Interlink Insurance & Reinsurance Pvt. Ltd.
- Ms. Priya Sunil Srinivasan, CHRO, Plum
- Mr. Saurabh Shyam, Head- HR and L&D, SBI General Insurance Co.



The third panel discussion was on the topic **“Business Schools: Forging the Leaders of Tomorrow”**. The discussion was moderated by Dr. Vikas Srivastava, Dean of

Programs and ONGC Chair Professor of Finance, IIM Lucknow and the other experts in the panel were:



- Ms. Amrita Maheshwari Pany, Associate Director- Sales, Turtlemint
- Ms. Priya Vasudevan, President – Talent & Enterprise Services, Liberty General Insurance Co.
- Mr. Shrikant Wavre, Senior Vice President - HR, Kshema General Insurance Co.
- Mr. Sriram Narasimhan, Senior Vice President - Operations & HR, Intellect Design Arena Ltd.

The Presentation round had 3 presenters who presented their ideas around the theme of **“Next Gen Talent Strategy”** as given below:

- Mr. Anand Kumar Mishra, Executive Vice President - HR, HDFC ERGO General Insurance
- Mr. Hemant Gandhe, Sr. VP & National Head - L&D and Talent Management, Tata AIG General Insurance Co.
- Mr. Manas Kapoor, Vice President - HR and Head HR (Technology and Data functions), Swiss Re, India

Twenty-one speakers participated in the event and shared their views and experience on the theme. The event was coordinated by Dr. Archana Singh and Dr. Ruchika Yadav, Faculty Members, NIA. The summit was attended by invited delegates from the industry, academics, NIA’s Alumni, PGDM students, Faculty members. Audience also witnessed the Summit through Live YouTube streaming. The event was well appreciated by the attendees and was a great success.

INSURANCE SUMMIT

**20th Insurance Summit
“Unveiling the future-
Industry 5.0: Digital
Innovation in Insurance”**

Insurance Summit, 2024 the flagship event of the National Insurance Academy, was organized on 3rd October 2024 at Taj Lands, Santacruz, Mumbai. The theme of the summit was



“Unveiling the Future- Industry 5.0: Digital Innovation in Insurance”.

The inaugural session of the Summit had the chief guest, Mr. Satyajit Tripathi, Member (Distribution), IRDAI, Mr. Siddhartha Mohanty, CEO and MD, LIC of India and Mr. Renjit Gangadharan and Mr. V. Balagopal, Joint Charge Directors, National Insurance Academy.

The Inaugural session was followed by two panel discussions and one presentation round.

The first-panel discussion was on the theme of **“Embracing the New Age Technologies: Envisaging Industry 5.0”**, moderated by Mr. Amit Roy, Partner and Leader, Insurance and Allied Business, PwC India and the other experts on the panel were:

- Mr. T. Babu Paul, Executive Director, National Insurance Company Limited
- Mr. Debashish Banerjee, Partner-Insurance Leader | AI and Analytics Leader, Deloitte India,
- Mr. Rajiv Gupta, President, PB Fintech Ltd. (Parent Company of Policy bazaar and Paisabazaar),
- Mr. Neeraj Malhotra, CEO, AccelTree Software Pvt. Ltd.



The presentation round focused on the theme, **“Insuring the Digital Core: Risk Mitigation Strategies Optimizing the Insurance Value Chain,”** moderated by Dr. Steward Doss, Professor, National Insurance Academy and the other experts who presented were:

- Mr. Vinay Kumar Sankarapu, Founder & CEO, Arya.ai on the topic - “Industry 5.0 – Collaborative AI Driving Digital Innovation in Insurance”
- Mr. Subhobroto Ghosh, Director of Data Analytics, Allstate Insurance on the topic - “Applications of Emerging Technologies – Data Analytics in General Insurance”
- “Digital Innovation Driving Optimization of the Insurance Value Chain – Underwriting & Product Innovation in Life & Health Insurance” by Mr. Sumit Ramani, Co-Founder & Actuary, ProtectMeWell.com,
- Mr. Pankaj Kumar, VP & Head of Engineering - Cloud, Application, and Data, Value Momentum on the topic - “Industry 5.0 – Applications of Emerging Technologies in General Insurance”
- Mr. K. Murlidar, Executive Director (Digital Marketing), LIC of India on the topic - “Optimization of the Insurance Value Chain through Digital Marketing”

The final panel discussion was on the theme of **“Data Protection, Privacy and Insurance - Enhancing Cyber Security and Building Resilience”**, moderated by Mr. Swayamjit Mishra, MD & Partner, BCG and the other experts on the panel were:

- Dr. Pavan Duggal, Founder, Pavan Duggal Associates
- Mr. Naavi Vijayashankar, Chairman, Foundation of Data Protection Professionals in India (FDPPI)
- Mr. Suresh Balakrishnan, Principal Consultant, Xsentinel Risk & Claim Advisory Pvt. Ltd.
- Mr. Priyesh Pradhan, Senior Underwriter (Professional Financial Risks and Cyber), Markel Services India Private Limited.

The summit was highly successful, with over 400 participants attending, including the CEOs of prominent companies, senior executives, and eminent speakers from the insurance industry and media. All participants, including our PGDM students, greatly benefitted from the deliberations that took place at the event.

The 20th Insurance Summit was coordinated by Mr Steward Doss, Ms Gayathri Iyer, Mr. Sandeep Pande and Dr. Shruti Nagar faculties along with the PGDM students of NIA.

C. D DESHMUKH SEMINAR

26th Annual C.D. Deshmukh Memorial Seminar on the theme “Re-engineering Insurance Skills & Knowledge (R.I.S.K.)”, 21st January 2025



Lighting of Lamp by Mr. Siddhartha Mohanty, CEO & MD, LIC of India

26th Annual C.D. Deshmukh Memorial Seminar another flagship event of the National Insurance Academy, was organized on 21st January 2025 at National Insurance Academy, Pune. The theme of the Seminar was “Re-engineering Insurance Skills & Knowledge (R.I.S.K.)”.

Mr. B.C. Patnaik, Director, NIA welcomed all the Dignitaries, panel members, delegates, press, and participants to the seminar. He paid tribute to Sir C.D. Deshmukh for his visionary leadership, which laid the foundation for the insurance sector's transformation into a critical driver of economic growth and provider of financial security for millions of Indians.

He highlighted the role of the National Insurance Academy in supporting the sector's development through its expertise, training and initiatives, reaffirming NIA's commitment to driving progress and innovation in the insurance industry.

Mr. Nilesh Sathe, Ex-Member (Life), IRDAI in his special address emphasized the pivotal role of LIC and the transformative changes in the insurance sector. Mr. Sathe also addressed industry reforms, such as increasing FDI to 100%, introducing composite licenses, and revising investment norms for greater flexibility.

The keynote address was delivered by Mr. Siddhartha Mohanty, CEO & MD, LIC of India. Mr. Siddhartha Mohanty emphasized that increasing digitization, evolving customer expectations, and complex risks necessitate advanced skills in areas like data analytics, product innovation, and customer service. He highlighted the importance of emerging technologies like AI and blockchain, which can streamline operations, improve transparency, and transform the insurance industry.



Mr. Siddhartha Mohanty, CEO & MD, LIC of India delivering the keynote address.

Mr. Siddhartha Mohanty concluded by emphasizing the need for innovation and collaboration to achieve the vision of “Insurance for All” by 2047, ensuring the industry meets the evolving needs of society while contributing significantly to India’s economic growth.

A vote of thanks for the inaugural session was presented by Mr. V. Balagopal, Chair Professor (Life Insurance), NIA, Pune. He expressed gratitude to the prominent speakers, distinguished guests, industry experts, special invitees and delegates for gracing the occasion.

The first panel discussion was on the theme of **Insurers’ Risk – Return Optimisation**, which was moderated by Mr Amit Roy, Sr. Partner & Leaders, Insurance & Allied Business, PwC and the other experts on the panel were

- Mr. Kunj Behari Maheshwari, Actuarial Consultant, Willis Towers Watson Actuarial Advisory LLP.,
- Mr. Dinesh Pant, Appointed Actuary, LIC of India.,
- Mr. Farid Valani, CRO & EVP Actuarial (Risk & Reporting), Bajaj Life Co. Ltd.
- Mr. Rajiv Kumar Gupta, President -PB Fintech Ltd. & Director, PB Pay Pvt. Ltd.

The second panel discussion was on the theme of “**Group Insurance as a Catalyst for Insurance Penetration**” was moderated by Mr. Nilesh Sathe, Ex-Member (Life) IRDAI and the other experts on the panel were

- Mr. R. Doraiswamy, Managing Director, LIC of India.,
- Mr. Mayur Ankolekar, Consulting Actuary, Ankolekar & Co.,
- Mr. Subhendu Kumar Bal, Chief Actuary & Chief Risk Officer, SBI Life.
- Ms. Preeti Chandrasekhar, President, Institute of Actuaries of India.

The third panel discussion was on the theme of “**Digital Innovation for Optimum Customer Engagement**”, which was moderated by Mr. Debashish Banerjee, Partner-Insurance Leader, AI and Analytics Leader, Deloitte India and the other panellists were

- Mr. Pradeep Pandey, Chief Digital Officer, LIC of India,
- Mr. Sumit Ramani, Actuary, CEO & Co-founder, ProtectMeWell
- Mr. Prasad Krishnamorthy, Head of Insurtech Solutions, Perfios.

Mr. Sandeep Moghe, Seminar coordinator thanked all the dignitaries, panelists, speakers, dignitaries, Press, NIA staff members and PGDM students for joining the seminar and making it a wonderful learning experience.

Student Achievements

The Institute of Risk Management has entered into an agreement with the National Insurance Academy. As a part of the MoU, PGDM students from NIA who clears Enterprise Risk Management Course are eligible to receive IRM Level 1 Certificate and would be able to directly appear for the IRM UK Level 2 examination.

- a) PGDM Batch 2023-25 students –received the 1st, 2nd and 3rd prize at the 17th AIR Essay Competition held in January 2024. The name of the students is given below:

1. Swetha Vasanth -1st
2. Utsavi Kumari - 2nd
3. Harshdeo Arya - 3rd

- b) A team of second-year PGDM students Swetha Vasanth, Neerja Mishra, Aditya Nakhale, and Akhil Gandhi represented the National Insurance Academy at the *Model United Nations Competition* held at SCIT, Pune, as part of their annual fest *Graffiti'25*.



The competition challenged participating teams to represent specific

countries, tackle defined problem statements and strategically allocate a limited budget to acquire resources through an auction process. In addition to resource management, teams were required to form diplomatic alliances with other nations to access monopolized assets. The event concluded with formal presentations where each team justified their strategic decisions in alignment with their assigned problem statements. Competing against more than 10 teams from institutions across Pune, the NIA team demonstrated outstanding negotiation, strategy, and presentation skills, ultimately securing the first position and earning a cash prize of ₹15,000.

- c) Kashish Arora and Chirag Mittal, first-year PGDM students, represented the institute at *Adhikosh*, the annual fest organized by NIBM, Pune. They participated in *Saudakar*, a business idea competition that involved multiple stages, including an elimination round and a final presentation round.

Their innovative business proposal was shortlisted among the top six teams, earning them the opportunity to present on campus on January 19, 2025. Competing against finalists from reputed institutions such as SIBM Pune, TAPMI Manipal, and NIBM, Kashish and Chirag delivered an outstanding presentation that secured them the first prize along with a cash award of ₹20,000.



- d) Vaibhav Ratra showcased exceptional talent and versatility by securing first place in two prestigious intercollegiate competitions: At *Euphoria*, organized by the Symbiosis School of Banking and Finance, he emerged as the winner of the *Battle of Wits* competition. The event tested participants on their critical thinking and debating abilities across multiple rounds. In the final round, *Shipwreck Survival Showdown*, contestants represented iconic characters in persuasive arguments. Vaibhav's performance earned him the top spot and a cash prize of ₹6,000.

- e) At *Transcend*, the annual fest of SIBM Pune, he clinched the first position in *Whispers of Tomorrow*, a storytelling competition. The event involved an initial online video submission followed by a live on-campus skit performance. His impactful storytelling and stage presence secured him the winning title along with a cash prize of ₹12,500.

- f) Niranjan Thube and Priya Karade, students at our institute, recently participated in the *Adhikosh No-Fire Cooking Competition* organized at NIBM, Pune. The event provided them with an excellent opportunity to showcase their culinary talents in a creative and competitive setting.

We are proud to announce that they secured the third prize in the competition. Their efforts and innovation were well appreciated by both the judges and fellow participants, making it a commendable achievement and a moment of pride for the institution.



The Academy congratulate all the students who secured prizes for remarkable accomplishments and for bringing pride to the Academy.

Events

PGDM Second Years students were taken on an industry visit to Tolani Maritime Institute as part of the Marine Hull Course and First Year students visited Wonder Cars as part of the Motor Insurance Course during Trimester V and II respectively.

Seminars attended outside

18th India Rendezvous 2025 of Asia Insurance Review (AIR)

18th India Virtual Rendezvous 2025 of Asia Insurance Review on theme “Insurance 2047: Achieving India’s Vision” held on 20th – 22nd January 2025 at Mumbai. Second Year PGDM Batch 2023-25 were invited to attend the Conference. Top reinsurance specialists and other industry speakers from the international markets and from India provided great exposure to the students. Conferences are a huge value addition for students in terms of domain knowledge and enhancing their managerial skills.

This year, AIR invited Chair Professor (Life) Mr. V. Balagopal as a Panelist on the topic “Role of Insurance Training Institutes in achieving India’s vision of insuring every Indian by 2047”.

Students were supposed to submit an essay based on the two-day presentations and the best three essays were given cash prizes and a certificate. Accordingly, three students of NIA viz. Swetha Vasanth - 1st prize, Utsavi Kumari - 2nd prize and Harshdeo Arya - 3rd prize won cash prizes of Rs.10000, Rs.7500 and Rs.5000 respectively and Certificates from AIR. The winning essay will be published in Asia Insurance Review.

Workshop on Prevention of Sexual Harassment

A workshop on “Sensitizing about Prevention, Prohibition and Redressal of Sexual Harassment of Students in Higher Educational Institutions” for students of PGDM by Dr. Sunita Shetty Menon, Practitioner, Pune was organised on 26th of July 2024. Dr. Menon highlighted the provisions of the Act and informed the students about the need for “Zero Tolerance” towards sexual harassment in the Academy/workplace.

NIA Students felicitated by Executives of Kotak Life Insurance Company

The felicitation ceremony of PGDM students by executives of Kotak Life Insurance Company marked a momentous occasion at the campus. The ceremony was led by Ms. Ruchira Bhardwaja, CHRO of Kotak Life Insurance Company. The event celebrated the successful conclusion of the Kotak Life Lecture series. With great pride, Ms. Bhardwaja and her team acknowledged the hard work and dedication of the students throughout the series. The ceremony served as a testament to the strong partnership between NIA and Kotak Life Insurance Company, providing students with valuable insights and experiences. As students received recognition for their achievements, they were inspired to continue their journey with newfound motivation and determination.



PFRDA Chairman Dr. Deepak Mohanty's Visit to NIA Pune: Insights on India's Pension Landscape

Dr. Deepak Mohanty, the Chairman of the Pension Fund Regulatory and Development Authority (PFRDA), visited the National Insurance Academy on May 3, 2024. During his visit, Dr. Mohanty engaged in meaningful discussions with the Director Dr. Tarun Agarwal, Chair Professors, and Faculty members of NIA. The interaction centered on the current landscape of the pension sector in India, providing a comprehensive overview of its developments and challenges. Dr. Mohanty highlighted the significant improvements made in expanding pension coverage across the country, particularly through schemes like the National Pension System (NPS). He emphasized the importance of these initiatives in ensuring financial security for citizens in their post-retirement years. Furthermore, he addressed the critical role of regulatory frameworks in safeguarding the interests of pensioners and promoting transparency within the sector.



The PFRDA Chairman also discussed the ongoing efforts to enhance financial literacy and awareness about pension benefits among the Indian populace. He highlighted the need for continuous innovation and collaboration between regulatory bodies, financial institutions, and educational entities like NIA to drive the growth and sustainability of the pension ecosystem.

Educational Seminars

NIA has conducted the following educational seminars to spread insurance awareness and career opportunities at several colleges in Maharashtra. The details are given in Table-7:

**Table 7:
List of Educational Seminars**

Sr. No.	Date	Topic	Place
1	04.10.2024	Delivered a lecture on Career opportunities in Insurance Industry by Mr. Sandeep Pande	Department of Commerce, Savitribai Phule Pune University
2	30.12.2024	Delivered a lecture on Career opportunities in Insurance Industry by Mr. Sandeep Pande	Abeda Inamdar Senior College Of Arts, Science and Commerce, Pune
3	06.01.2025	Delivered 2 lectures on Career opportunities in Insurance Industry by Mr. Sandeep Pande	2 different stream UG students of Indira College of Commerce & Science, Pune
4	15.01.2025	Delivered a lecture on Career opportunities in Insurance Industry by Mr. Sandeep Pande	Lexicon Institute of Management, Wagholi, Pune
5	16.01.2025	Delivered a lecture on Career Opportunities in the Insurance Sector by Mr. Sandeep Pande	Indira Institute of Management, Pune on
6	31.01.2025	Delivered a lecture on Career Opportunities in the Insurance Sector by Mr. Sandeep Pande	Nagindas Khandwala College, Mumbai during their visit to our campus on 31st January 2025.

Sr. No.	Date	Topic	Place
7	18.02. 2025	Delivered a lecture on Career Opportunities in the Insurance Sector by Mr. Sandeep Pande	Vivekanand Education Society's College of Arts, Science & Commerce Mumbai, during their visit to our campus on Tuesday
8	18.02. 2025	Delivered a lecture on Career Opportunities in the Insurance Sector by Mr. Sandeep Pande	during a webinar organized by IMS
9	11.03.2025	Took a session on "Application of Technology in Insurance and Digital Connect" by Mr. Sandeep Pande	1st & 2nd year BBA Fintech Students of Symbiosis Skills and Professional University- School of BFSI BBA Fintech, on March 11, 2025.

International Research Conference on Innovation for Insurance Inclusion – The Way Forward

The National Insurance Academy on the above theme hosted the 'International Research Conference' on Friday, August 23, 2024, bringing together professionals from the insurance sector, regulatory bodies, and academia. Overall, conference showcased dynamic discussions on themes such as Technology & Insurance and Insurance Inclusion, with presentations highlighting critical research on financial capability, pensions, and the role of women in insurance.



The inaugural session for the day started with Welcome addresses by Mr. Renjit Gangadharan, Joint Charge-Director and Chair-Professor (Non-Life), NIA and Mr. V. Balagopal, Joint Charge-Director and Chair-Professor (Life), NIA, followed by Mr. G. N. Bajpai, Chairman, GovEVA Pvt. Ltd delivering the inaugural address and Mr. Satyajit Tripathi, Member (Distribution), IRDAI delivering the keynote address and Dr. Sanjay Mali, Principal, PGDM giving a vote of thanks.

Panel Discussion on "Legal & Regulatory Reforms for Insurance Innovation" was moderated by **Mr. Varun Gupta**, Partner & Director at E&Y, this session featured distinguished panelists such as:

- Mr. Prasun Kumar Das (Secretary General, APRACA, Bangkok),

- Ms. Damayanthi Fernando (Director General, Insurance Regulatory Commission of Sri Lanka),
- Mr. Satyajit Tripathy (Member, IRDAI), and
- Mr. Praveen Trivedi (Executive Director, IFSCA).

The session ended with a vote of thanks by Mr. V. Sathyakumar, Chair Professor, NIA.

Session 3: Paper Presentations

This session consisted of three parallel tracks:

Track 1: Technology & Insurance

The moderator for this session was Mr. Amit Roy, Partner & Leader at PwC India. This track featured presentations by

- Dr. C. S. Murthy, Former Director, MNCFC,
- Dr. Sushil Gupta, Vice President, RMSI,
- Mr. Vinay Kumar Sankarapu, CEO, Arya.ai.
- Mr. Prerak Sethi, Founder, RIA Insurance and Co-Founder, India InsurTech Association

The session concluded with a vote of thanks by Mrs. Jayashree Sridhar, Chief Administrator, NIA.

Track 2: Innovations in Insurance

The discussion was moderated by Dr. S. Doss, Professor at NIA. This track featured presentations by

- Mr. Sumit Ramani, Co-Founder & Actuary, ProtectMeWell.com
- Mr. Saurabh Mishra, Vice President – P&C Solutions, India, Swiss Re
- Mr. Pratap Tambe, Consulting Partner, Tata Consultancy Services, UK
- Mr. Pranab Ghosh, Senior Director, Head of Insurance Consulting, Capgemini Invent
- Mr. Deepak Godbole, Former General Manager, GIC Re, Former Secretary General at Insurance Institute of India, Academic Advisor

The following Academicians presented their research papers:

- Mr. Surjeet Kumar,
- Ms. Tejashree Chandrakant Taware,
- Ms. Utsavi Kumari & Mr. Rushikesh Kalambe

The session ended with a vote of thanks by Dr. Shalini Tiwari, Faculty Co-ordinator, NIA.

Track 3. Leadership, Gender Diversity & Insurance Inclusion

The discussion was moderated by Mr. G. N. Bajpai, Chairman, GovEVA Pvt. Ltd. The esteemed experts were as follows:

- Dr. Kazi Md. Mortuza Ali, Director General, Bangladesh Institute for Professional Development Ltd. (BIPD)(Online)

- Mr. Prasun Kumar Das, Secretary General, Asia Pacific Rural and Agricultural Credit Association, Bangkok
- Mr. Prabal Khanna, COO & Cofounder, FINSALL Resources Pvt. Ltd.
- Dr. N. Raveendran, Principal Consultant, Xsentinel Risk and Claim Advisory Pvt Ltd

The academicians who presented their research papers were as follows:

- Ms. Shilpa Khade,
- Dr. Parwaiz Ahmad Najar,
- Mr. Prateek Khanna,
- Ms. Ayushi Singhal, Mr. Himanshu Yadav & Ms. Shiwani Srivastava.

This conference was successfully coordinated by Dr. Deepali Garge, Assistant Professor, NIA & Dr. S. Doss, Professor, NIA.

Insurance Awareness Rally



On the occasion of the **45th Foundation Day** of our Academy, an Insurance Awareness Rally was organised on 16th December 2024.

The rally was flagged off by Mr. V Balagopal, Officiating Director, NIA. Chair Professors, Faculty & staff members along with the PGDM students participated in the Rally. PGDM students carried the placards on the theme of insurance and participated in sloganeering to create insurance awareness.

The winners of the Public Speaking & Clean Hostel Room Competitions were felicitated after the rally.



Janajatiya Gourav Diwas

A Public Speaking Competition for the PGDM students was organised on 9th December 2024 to commemorate “Janajatiya Gourav Diwas”.

The topics for the Competition were as follows: -

1. Contribution of Janajati Heroes in Freedom Struggle
2. Bima Sugam Platform as Game Changer
3. Our Commitment: Insurance for All by 2047



Large number of PGDM students participated in the Competition, which was judged by Mr. P R Mishra, Chair Professor (FISS).

The list of winners is as below: -

Sr. No.	Participant	PGDM Batch	Position
1	Ms. Kashish Arora	2024-26	1 st
2	Mr. Vaibhav Ratra	2024-26	2 nd
3	Ms. Swetha V	2023-25	3rd
4	Ms. Roshmi S	2023-25	3rd

Clean Hostel Room Competition

A “Clean Hostel Room Competition” was organised for the PGDM students.



The Top three winners are as follows: -

1	Rahul Sharma & Abishay Raxe	1st
2	Shalini Kumari & Ishika Mehta	2nd
3	Utsavi Kumari & Ayushi Singhal	3rd

Manthan 2025 – the Annual Techno-Management and Cultural Fest of NIA's PGDM

MANTHAN is a flagship PGDM student-driven annual techno-management and cultural fest. This year, MANTHAN was successfully held on the 22nd & 23rd of February 2025, on the theme, "Odys-'sea'... Explore the Unknown!", which truly captured the essence of discovery and adventure, making the event an unforgettable experience.

With over 2000 registrations across a diverse range of business and cultural events, we welcomed students from prestigious institutions across India, including IIM- Nagpur, IIM- Kozhikode, Jamnalal Bajaj Institute of Management Studies- Mumbai, Christ University- Bangalore, University Commerce College- Rajasthan, Goa Institute of Management- Goa, Welingkar Institute of Management Development and Research- Mumbai, N.L. Dalmia Institute of Management Studies & Research- Mumbai, Symbiosis Institute of International Business- Pune, MIT- Pune, NIBM- Pune, NICMAR- Pune, Symbiosis Institute of Technology- Pune, DY Patil Institute of Technology- Pune, COEP Technological University- Pune, Lexicon MILE- Pune, and many more.

Spanning across two dynamic days, Manthan 2025 featured 21 Management & Cultural events and competitions, including the flagship- Manager of the Year, Insurance Product Development, Marketing Challenges, Business Puzzle, Quiz, Youth Parliament, IPL Bidding, Nukkad Natak, Fireless Cooking, Roadies, Dance, Singing, and many more.

The band Nineteen (9teen) graced us with their incredible band performance for star-night this year!



Manthan 2025 was sponsored by several esteemed organizations without which the event would not have been possible. Our *Diamond Sponsor*: LIC Housing Finance Ltd, *Ruby Sponsor*: National Insurance Co. Ltd., *Emerald Sponsors*: Mahindra Insurance Brokers, HDFC Ergo and the New India Assurance Co., *Sapphire Sponsors*: Axis Max Life Insurance, Agriculture Insurance Co. Ltd., Bajaj Allianz General Insurance, Aon, Star Health Insurance, GIC Re, Value Momentum, and Bank of Maharashtra; *Gifting Partner*: Dr Elie Organics, *Banking Partner*: Bank of Baroda, *Hospitality Partner*: Hotel Orchid, *Education Partner*: Finlatics, and *Event Partners*: Empower Activity Camps and StockGro. Their support enabled us to create an unforgettable

experience for the students, alumni, faculty and the invited guests, and we are truly grateful for their trust in us.

Mr. Bipin Kumar, Dr. Ruchika Yadav and Dr. Deepali Garge were the faculty co-ordinators of the event.

Final Placements - Batch 2023-25

Since the inception of the course, the academy has been able to maintain a record of 100% placement. The batch 2023-25 of 147 students was placed in well-known companies in the insurance industry. The placement activity was smooth and saw participation by 33 recruiters. The distinct feature of the batch 2023-25 was the Pre-Placement Offers for 72 students.

The prominent recruiters are listed in Table-8, Sector-wise Placement in Table-9 and compensation offered in Table-10 below:

Table 8: List of Recruiters Batch 2023-25

GENERAL INSURANCE	
Zurich Kotak General Insurance Co. Ltd	HDFC ERGO General Insurance
Cholamandalam General Insurance Co. Ltd	Tata AIG General Insurance Co. Ltd.
GoDigit General Insurance Ltd	SBI General Insurance Co. Ltd.
Universal Sompo General Insurance Co. Ltd.	Bajaj Allianz General Insurance Co Ltd.
Policy Bazaar	Magma HDI General Insurance Co. Ltd.
Kshema General Insurance Ltd.	
LIFE INSURANCE	
Future Generali India Life Insurance Co. Ltd.	IndiaFirst Life Insurance Co. Ltd.
Bajaj Allianz Life Insurance Company Ltd.	
STANDALONE HEALTH INSURANCE	
Care Health Insurance Ltd.	
INSURANCE BROKERS	
Willis Towers Watson India Insurance Brokers Pvt. Ltd.	Mahindra Insurance Brokers Ltd.
Unison Insurance Brokers	Aon Insurance Brokers Pvt Ltd.
Pioneer Reinsurance Brokers	Salasar Insurance Brokers
Alliance Insurance Brokers	Marsh India Insurance Brokers Pvt. Ltd.
United India Broking Services	

INFORMATION TECHNOLOGY / INSURETECH / CONSULTING	
Cogitate Technology Solutions	Value Momentum
Plum Benefits Insurance Brokers Pvt. Ltd.	Capgemini
Marsh McLennan Global Services	Infosys
Infosys BPM	
Other	
Reliance Industries Ltd.	

Table 9: Sector-wise Placement - Batch 2023-25

Sector	Percentage
General Insurance	48
Life Insurance	11
Insurance Broking	20
Health Insurance	2
IT/ITES/	13
Other	1
Consulting	5
Total	100

Table 10: Compensation Offered in Rs. Lakh Per Annum

Package	Batch 2023-25
Highest	Rs. 20 lakhs
Average	Rs. 12.79 lakhs

Summer Internship Programme (SIP)

The Summer Internship Programme of the Academy aims to integrate classroom learning with practical experience. Every student is required to complete eight weeks of the Summer Internship Programme (SIP) to qualify for the Diploma. After completing three trimesters in the first year, each student is placed with an organization with a specific assignment on which the student is required to work and report to the Faculty Guide. The objective is to expose students to the dynamics of an organization and the market. The project work is an integral part of the academic curriculum and is to be completed satisfactorily.

The summer placement process was organized from the month of September 2024. All 25 companies as named in Table-11 allowed the students to complete their project work under the Summer Internship Programme.

Table 11: Summer Internship Companies - Batch 2024-26

Sr. No.	Name of the Company
1	HDFC ERGO General Insurance Co. Ltd
2	Mahindra Insurance Brokers Ltd
3	Value Momentum
4	Marsh Mclennan
5	Tata AIG General Insurance Co Ltd.
6	Marsh Brokers
7	SBI General Insurance Co. Ltd.
8	Aon India Insurance Brokers Pvt Ltd
9	Gallagher Insurance Brokers Pvt Ltd
10	Markel
11	Kshema General Insurance Ltd.
12	Magma General Insurance Ltd.
13	Salasar Services Insurance Brokers Pvt Ltd
14	Unison Insurance Broking Services Pvt Ltd
15	Gallagher GCC
16	Prudent Insurance Brokers
17	Bajaj Allianz General Insurance Co Ltd
18	Reliance Industries Ltd
19	Uponly Technologies Pvt Ltd
20	Howden Insurance Brokers
21	Sentinel Risk Advisory Ltd
22	Anand Rathi Insurance Brokers Ltd.
23	First Policy Insurance Brokers Pvt. Ltd.
24	Care Health Insurance Ltd.
25	SBI Life Insurance Co. Ltd.

Mr. Anil Kumar Srivastava, Chair Professor (General Insurance) is a Chairperson (Placements) and Dr. Vaishali Bhambure is a Placement Officer for PGDM.

NIA Scholarship

NIA offers scholarships of Rs. 1 lakh each to different categories of PGDM students on the basis of merit, girl students, reserved category and economically weaker sections, with a view to ensure that the scholarship amount is spread over a large number of meritorious and needy students. The total scholarship amount allocated is Rs. 9 lakhs.

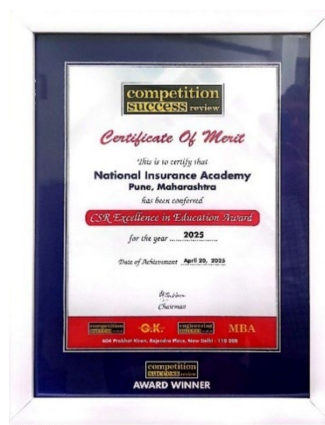
Convocation – Batch 2022-24

Convocation for Batch 2022-24 was held on 17th February 2025. Prof. Dr. Narendra Jadhav, Economist & Ex Vice-Chancellor of University of Pune, an Author, Ex-MP & Ex-Member of Planning Commission, was the Chief Guest while Mr. B. C. Patnaik, Director NIA, welcomed the audience. The Annual Progress update was shared by Principal Dr. Sanjay Mali. A total of 11 Awards and Medals were distributed to meritorious and all-round students.



Awards

NIA has been awarded the “CSR Excellence in Education Award” by Competition Success Review (CSR) award of 2025.



Dr. Sanjay Mali, Principal-PGDM received the award on behalf of NIA

AlumNIA Activities

Alumni are one of the major strengths of the Academy. AlumNIA was established with a vision to advance and promote the interest of NIA by connecting the Alumni with each other and with the Alma Mater. It serves as a foundation to foster the development of members by providing a forum to enhance professional relationships as well as rekindle the old ties. It also aims to provide opportunities for both the AlumNIA and NIA to strengthen their footing in the insurance industry.

AlumNIA Interaction

Interaction with Alumni was arranged during the current year. The following Alumni (Table-12) took the initiative of interacting with current students.

Table 12: Interaction of Alumni

Sr. No.	Name of the Student	Organization	Date
1	Mr. Kamlesh Khuntwal	TATA AIG General Insurance Co Ltd.	23.07.2024
2	Mr. Ishan Somaiya	GIC Re	02.08.2024
3	Mr. Samip Menon	WTW Insurance Broker	09.09.2024
4	Mr. Rohan Gole	Value Momentum	11.09.2024
5	Mr. Ankit Shingare	Takaful Oman Insurance Co.	11.09.2024
6	Ms. Sayali Ambekar	Maternity Break	11.09.2024
7	Ms. Sweta Choudhary	TATA AIG General Insurance Co Ltd.	12.09.2024
8	Ms. Simantini Chatterjee	Mahindra Insurance Brokers	12.09.2024
9	Mr. Amey Bettur	Bajaj Life Insurance Co. Ltd	13.09.2024
10	Mr. Prabal Khanna	Finsall Resources	19.09.2024
11	Mr. Nitish Kumar Singh	Mahindra Insurance Brokers	28.08.2024
12	Mr. Sanjeet Kumar	Marsh India Brokers	28.09.2024
13	Mr. Lucky Choudhary	TATA AIG General Insurance Co Ltd.	28.09.2024
14	Ms. Pavni Goyal	TATA AIG General Insurance Co Ltd.	28.09.2024
15	Mr. Aditya Shrivatsav	Bajaj General Insurance Co. Ltd	05.11.2024
16	Mr. Danish Eqbal	Liberty Uganda	14.11.2024
17	Ms. Priyanka Gautama	Markel	29.11.2024
18	Mr. Rahul Gaglani	Markel	29.11.2024
19	Mr. Hanumaditya	Marsh India	09.12.2024
20	Mr. Swaraj Mankar	TATA AIG General Insurance Co Ltd.	09.12.2024
21	Mr. Abhishek Misra	Easy2Retire	12.12.2024
22	Mr. Rohit Kumar Rai	Uponly Technologies	20.12.2024
23	Mr. Kartik Gurupusala	Marsh India	20.12.2024
24	Mr. Nishad Rahate	Bajaj General Insurance Co. Ltd	21.12.2024
25	Mr. Abhijeet Bagool	Capegemini Technology	21.12.2024
26	Mr. Sagar Sable	Capegemini	21.12.2024
27	Mr. Omkar Pharande	Marsh India Brokers	21.12.2024
28	Ms. Harshita Saini	HDFC Ergo General Insurance Co. Ltd.	21.12.2024
29	Mr. Harsh Waghmare	Royal Sundaram General Insurance	21.12.2024
30	Mr. Onkar Adsul	TATA AIG General Insurance Co Ltd.	21.12.2024

Sr. No.	Name of the Student	Organization	Date
31	Mr. Parag Pawar	Bajaj General Insurance Co. Ltd	21.12.2024
32	Mr. Rohit Sao	HDFC Ergo General Insurance Co. Ltd.	21.12.2024
33	Mr. Puranjay Parchure	Milton Keynes, UK	28.12.2024
34	Mr. Akash Singh Khetrapal	Marsh Dubai	03.01.2025
35	Mr. Abhinav Kumar	Go Digit General Insurance Co. Ltd	20.02.2025
36	Mr. Sudeep Dhakad	Aon Insurance Brokers	20.02.2025
37	Mr. Pradeep Sharma	WTW Insurance Brokers	21.02.2025
38	Ms. Insha Hoda	WTW Insurance Brokers	21.02.2025
39	Ms. Nilofar Khanum	Happiest Minds	03.03.2025

National Insurance Academy Alumnus Mr. Danish Eqbal's visit

On November 14, 2024, Mr. Danish Eqbal, an esteemed alumnus of NIA from the Batch of 2007-09, visited the campus to interact with faculty and students. Currently serving as the Chief Executive Officer at Liberty Uganda, Mr. Eqbal's visit was an inspiring session that shed light on his career trajectory and achievements. During his interaction, Mr. Eqbal shared insights into his professional journey, emphasizing the milestones and challenges that shaped his career. He detailed his progression through various significant roles, demonstrating how strategic thinking and commitment to continuous learning helped him climb the corporate ladder. His narrative was not only motivational but also provided practical advice for the aspiring insurance professionals present.



Mr. Eqbal's emphasis on adaptability, leveraging data analytics, and cultivating a global perspective resonated deeply with the audience. Mr. Eqbal's visit exemplified the strong bond between NIA and its alumni, reinforcing the institute's legacy of nurturing leaders who make significant contributions to the insurance sector.

Annual Alumni Meet “Samagam”

The Annual meet ‘Samagam’ was held on 6th April 2024 at the NIA campus. Dr. Tarun Agarwal, the Director, and Dr. Sanjay Mali, Principal, and other faculty and staff members had engaging conversations with the alumnus of several batches. Faculty members recalled old memories, adding to the warmth of the event. It was a joyful reunion where former students connected with each other and with the current leadership of the academy. Laughter filled the air as stories from the past were shared and cherished. The event not only strengthened the bond between alumni and the institution but also created a sense of community among all attendees. Additionally, discussions about placement opportunities provided valuable insights to current students. While talking to current students, alumni talked about their achievements, inspiring others with their success stories. They showed how their time at NIA helped them succeed in their careers, motivating current students and fellow alumni. Everyone left with smiles on their faces, looking forward to the next Samagam, where they could once again relive their company and nostalgia of their alma mater.



Insights from Industry: NIA Alumnus Mr. Akash Singh Khetrapal Engages with Students



Students at NIA Pune had the opportunity to interact with Akash, a distinguished alumnus currently working in the energy insurance sector in the Middle East. Engaging with both senior and junior batches, he shared valuable insights on risk management, career growth, and the transition from campus to corporate life. His blend of practical advice and real-world experiences made the session highly interactive and insightful. Students gained a clearer perspective on their professional paths and a deeper understanding of industry

trends. The session proved to be an enriching experience, leaving a lasting impact on future insurance professionals

Suraksha Chakra Project – Sunahari Shubhodhay: Bridging the Insurance Gap in Jharkhand



The rural interiors of Jharkhand have significantly limited financial awareness and access to insurance. To address this gap, Suraksha Chakra – Sunahari Shubhodhay was launched as a joint initiative by NIA, Pune in collaboration with the Christ University, Bangalore, and Montfort Sr. Secondary School, Konbir.

The project aimed to promote financial inclusion and spread insurance awareness across the villages of Basia block, Gumla district. Under the mentorship of faculty members from Christ University and Dr. Ravi Jaiswal from NIA, the initiative mobilized ten students—five each from Christ University and NIA. Each student led a team comprising seven Montfort students and one ASHA worker. The teams worked across seven identified villages, engaging with households to explain the importance of insurance and identify barriers to financial inclusion.

The student team from NIA - Adarsh Kumar, Makarand Pandao, Pranjal Bajaj, Prathmesh Pampatwar, and Saimu Rawani—played a key role in the project and received appreciation from fellow teams for their dedication and impactful contribution. The first day in the villages revealed the intensity of the challenge, navigating rough terrains and enduring the sweltering heat while speaking to families unfamiliar with insurance. Despite these hurdles, residents extended hospitality and demonstrated a willingness to learn. Daily debriefings helped identify challenges, refine approaches, and maintain motivation.



Between March 13 and 14, the teams conducted extensive outreach across remaining villages. During this period, conversations extended beyond surveys and data collection. Many villagers, including young mothers, elderly couples, and daily-wage workers, expressed concern for their

families' futures. A significant number had never engaged with insurance due to misconceptions or lack of access. The initiative worked to clarify these doubts, provide guidance, and highlight the importance of financial security. On March 16, the final leg of the project involved reaching one of the most remote villages, located deep within forested terrain. Due to lack of mobile connectivity, data had to be manually recorded and verified. Every household in the target area was covered. Upon completion, the survey reports and findings were submitted to Ms. Supriya Bhagat, Block Development Officer (BDO) of Basia, marking the formal culmination of the initiative



Research Centre for Ph.D.

The Academy is a recognized Research Centre of Savitribai Phule Pune University (SPPU) for Doctoral studies leading to a PhD degree. The achievements & major activities undertaken by the Academy's PhD Research Centre for the year 2024- 25 are given below: -

PhD Admissions

1. The Research Centre has successfully conducted the admission process for the year 2024-25.
2. SPPU has approved the Admission of Ms. Chitrarani Patil (Organizational Management area under the supervision of Dr Sushama Chaudhari).

Compliance

1. Six monthly progress seminars of the following PhD Scholars were conducted, and their performance was reviewed by respective RAC members as per the guidelines of SPPU:
 - Mr. Bhaskar Hemchandra Nerurkar
 - Mr. Kaustubh Vasant Gholap
 - Ms. Shilpa Parkhi
 - Ms. Tulika Chatterjee
2. The six-monthly progress reports of the Academy's PhD Research Centre activities was submitted to SPPU in accordance with SPPU's guidelines and rules.

Dr. Sushama Chaudhari heads the PhD Research Centre. Mr. Ganesh Dalvi provides administrative support to the Centre.

Centre for Research

The NIA's Centre for Research, which was established in 2019, undertook a variety of initiatives to improve the generation of research-based knowledge and foster the growth of the Academy's research ecosystem in the preceding year. The subsequent sections provide insights into these endeavors:

The projects that have been successfully concluded in the current year are outlined in Table-13.

Table 13: Research Projects (Completed)

Sr. No.	Name of the Report	Project Team	Funding Agency
1	A Study on Cyber Risk Underwriting in India - Implications for the Insurance Industry	Dr S Doss, Mrs Jayashree Sridhar, Mr. Indraneel Roy	Marsh India Insurance Brokers Ltd.
2.	Multi-Hazard Disaster Risk Financing Strategy for the Assam State.	Dr. S Doss, Grant Thornton Group	World Bank

All project reports are available on the NIA website for public access.

Table-14 presents a comprehensive overview of the ongoing research projects for the current fiscal year.

Table 14: Research Projects (Ongoing)

Sr. No.	Project Title	Team Members	Funding Agency
1	Study regarding the Acceptance and Preference of "Unit Linked Insurance Plans (ULIPs)" by the Earning Young Adults	Ms. Suparna Bedakihale, Mr. V. Balagopal, Mr. V. Sathyakumar	NIA
2	To assess the impact of rapid advances in biological science and medical technology on the Life & Health Insurance business.	Mr. Sumesh Sheth	NIA

Papers Published in International and National Journals

Table-15 showcases a comprehensive collection of papers published by our esteemed faculty members in renowned international and national journals, encompassing a wide range of subjects including Insurance and Risk Management. These publications highlight the expertise and dedication of our faculty in addressing critical issues within these fields, contributing to the advancement of knowledge and best practices in insurance and risk management. By disseminating

their research findings, our faculty members actively contribute to the enhancement of industry practices and the development of innovative solutions in this vital domain.

**Table 15:
Papers Published in International & National Journals**

Sr. No	Title of the Paper	ISSN No.	Month and year of Publication	Journal Details	Name of the Author/s
1	Cointegration of Indian Stock Market with Global Stock Markets – An Empirical Analysis”	ISSN No. 2323-5233.	2024 Vol. 14 No. 2	The Journal of European Economic Letters	Dr Shruti Nagar
2	From Shareholder Primacy to Stakeholder Approach: Readiness of Indian Firms for Value Creation and Distribution	UGC Care	December 16, 2024	Journal of Creating Value	Dr. Sushama Chaudhari, Dr. S Uma & Dr. Ruchika Yadav
3	To Study the Determinants of Influencing Factors	ISSN 0378-1143	Vol.CI, Issue-3, 2024	Annals of the Bhandarkar Oriental Research Institute	Dr Deepali Garge & Mrs. Asmita Patil
4	Factors that influence the span of the stay of the tourists at the coastal destination in Maharashtra	ISSN 0378-1143	Vol CI, Issue-2, 2024	Annals of the Bhandarkar Oriental Research Institute	Dr Deepali Garge, Mr Sandeep Naik & Dr Vishal Wadajkar
5	Reasoning Legally and Mathematically: Insights from Contemporary Philosophy of Set Theory	ISSN: – 1073-8606	Vol. 42 Issue 2	Quinnipiac Law Review	Dr. Mangesh Patwardhan
6	Factors Impacting Customer's Buying Behaviour in Life Insurance Industry	ISSN-0974-0791	January 2025	Bimaquest	Mr. Sandeep Pande, Dr Shailesh Kasande & Dr Shalini Tiwari
7	Digital Disruption and its's impact on Millennial's Buying Behaviour	ISSN No. 2278-6759	January-March 2025	The Journal of Insurance Institute of India	Mr. Sandeep Pande, Dr. Shailesh Kasande

8	Barriers to Women Professionals' Career Growth during Covid-19 in India	E-Book ISBN: 978-1-914587-99-3 E-Book ISSN: 2516-2810 Print version ISBN: 978-1-914587-98-6 Print Version ISSN: 2516-2802	2024 Vol. 7 No. 1	Proceedings of the 7th International Conference on Gender Research, pp. 79-86, https://papers.academic-conferences.org/index.php/icgr/issue/view/31	Dr Sushama Chaudhari and Dr Shivani Inamdar
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Articles in Periodicals & Dailies (Newspapers) / Newsletters

Faculty members and research associates of NIA have made notable contributions by authoring articles in reputable newspapers, newsletters, and periodicals. These insightful writings have been compiled in Table-16.

Table 16: Articles in Periodicals & Dailies (Newspapers) / Newsletters

Sr. No.	Title of Article	Name of Periodical & Dailies (Newspapers) / Newsletters	Name
1	Parametric Insurance: An Innovative Approach to Risk Management	NIA's News Snippets June 2024 issue	Dr. Ravi Jaiswal

Papers presented in International & National Conferences

Table-17 provides comprehensive details on the research papers presented by NIA's faculty members and research associates at esteemed international conferences and seminars. These papers demonstrate the active scholarly engagement and valuable contributions of our academic community on a global scale. The table highlights the diverse research topics covered, showcasing the significant insights and advancements presented by our faculty members and research associates in these prestigious events.

Table 17: Papers Presented at International & National Conferences / Seminars

Sr. No.	Title of the Paper	Date	Place	Name of the Conference/ Organizer	Name of the Faculty
1	Providing life insurance cover to the millions of have-nots in India	12th-14th June 2024	Athens, Greece	Finance and Business Analytics Conference organised by the Adam Smith Business School, University of Glasgow and Bayes Business School (formerly Cass)	Mr. Sumesh Sheth & Mr. V. Sathyakumar
2	Beyond Risk Transfer: Exploring Reinsurance as a Catalyst for Sustainability in the Insurance Sector	18th & 19th July, 2024.	Mumbai	5th International Conference on "Sustainability, Leadership, and Technology: Towards a Better Tomorrow", organized by S. P. Mandali's, Prin. L.N. Welingkar Institute of Management Development and Research (WeSchool)	Dr Ravi Jaiswal
3	Importance of Transparency in Insurance Business	12th Nov. 2024	Bangladesh (Virtual)	International Seminar on "Transparency in Insurance" conducted by BIPD, Bangladesh	Mr. V. Balagopal
4	Insurance Of Masses -The Only Key for Sustainable Development of India	4th & 5th October 2024	IIM Shillong	2nd International Conference on Economics and Public Policy	Dr Deepali Garge
5	Value Co-Creation at Bottom of Pyramid: An Inspiring Story of Annapurna Pariwar	4th & 5th October 2024	IIM Shillong	2nd International Conference on Economics and Public Policy	Dr Sushama Chaudhri & Dr Archana Singh
6	Evolution of Distribution Channels for Life Insurance in India	January 30 to February 01, 2025	IIM Sambalpur	Indian Institute of Management (IIM) Sambalpur	Mr. V. Balagopal
7	A study of the shift in Marketing of Life Insurance in India from tied channels to Omni-channel marketing and its impact	23rd & 24th of January 2025	IIM Shillong	Indian Institute of Management (IIM) Shillong	Mr. Sumesh Sheth

8	Floyd & Putnam (and others) on Wittgenstein on Gödel's First Incompleteness Theorem	3rd to 5th February 2025	Kolkata	Indian Statistical Institute (ISI), Kolkata	Dr. Mangesh Patwardhan
9	Mathematical Pluralism	28-29 March 2025	United States	University of Carolina, Columbia campus, United States	Dr. Mangesh Patwardhan
10	Gap Analysis of Cyber Insurance in India – Implications for Cyber Underwriters in India	28th to 31st July 2024	Laos	Asia Pacific Risk and Insurance Conference	Dr. S. Doss
11	Crop Insurance Protection Gap in Agriculture-Based Economies – A Case Study of India	28th to 31st July 2024	Laos	Asia Pacific Risk and Insurance Conference	Dr. S. Doss
12	Serving The Client by an MFI During Covid19 Lockdown: A Case Study of Annapurna Parivar	November 22-23, 2024	IIM, Jammu	IIM, Jammu	Dr. S. Uma & Dr Archana Singh
13	Lessons from Indian Study for Sustainable Economic Growth through Insurance	January 30 to February 01, 2025	IIM, Sambalpur (Online)	IIM, Sambalpur	Mr. Sandeep Moghe & Dr. Deepali Garge

Table: 18 Seminar / Conference / Workshop Attended Outside

Sr. No.	Seminar / Conference / Workshop Attended Outside
1	Mr. V Balagopal, attended the 18th India Rendezvous 2025 conducted by Asia Insurance Review, on the 22nd of Jan 2025, at JW Marriott Juhu, Mumbai, as a panel speaker representing NIA on the topic “Role of Insurance Training Institutes in achieving India’s vision of insuring every Indian by 2047”
2	Dr. S Doss participated in the Fintech Summit organized by the National Institute of Bank Management (NIBM) on 21 st February 2025.

3	Dr. Ravi Jaiswal attended 5 th International Conference on “Sustainability, Leadership, and Technology: Towards a Better Tomorrow,” July 18-19, 2024, at Welingkar Institute of Management Development and Research (WeSchool), Mumbai
4	Dr. Ravi Jaiswal attended IIC IPR and Technology Transfer Workshop at Pratibha Institute of Business Management, Pune and Innovation Centre (Western Region), Ministry of Education - Innovation Cell on 22 October 2024.
5	Dr. Ravi Jaiswal attended 'IIC IPR and Technology Transfer Workshop' Innovation Centre (Western Region), Ministry of Education - Innovation Cell.: Date: 8th November 2024 Venue: Vishwajyoti Auditorium, CRPC Office, D-building, MIT Academy of Engineering, Alandi (D), Pune

Faculty Development Programmes / Workshop Organized In-house

Table-19 presents the details of Faculty Development Programmes and Workshops organized in-house by the Centre. Through these efforts, we aim to enhance the pedagogical skills, research capabilities and overall professional development of our faculty members, fostering a dynamic and thriving academic environment.

Table 19: Faculty Development Programmes / Workshop Organized In-house

Sr. No.	Title of the Programme / Workshop	Speaker	Date
1	Alternate training methodologies	Dr. Rajesh Arora, President and CEO, Tanishqa Quintessence Management Services	2nd April 2024
2	Mrs. Suparna Bedakihale has completed an important and intriguing study on the perceptions of Millennials towards retirement and retirement planning. She presented her research findings during the program.	Mrs. Suparna Bedakihale	21st May 2024

Faculty as Resource Persons

The details of Faculty as Resource Persons are given below in Table-20

Table 20: Faculty as Resource Persons

Sr. No.	Faculty invited as a Resource Person
1	Dr. S Doss was invited as a speaker to the 12th International Agricultural Insurance Conference organized by UNDP in collaboration with the Ministry of Agriculture and Farmers Welfare, held in Goa on 24-25 April 2024.
2	Dr. S Doss was the Convener of the International Research Conference on the theme of Innovations for Insurance Inclusion – The Way Forward, on 23rd August 2024 at National Insurance Academy.
3	Dr. S Doss was a speaker on the topic “Innovation in Cyber Insurance Products” at the Cyber Insurance and Reinsurance Conference organized by Gallagher Re on 22nd January 2025 in Mumbai.
4	Dr. S Doss participated in the International Conference on Disaster Risk Transfer & Financing Solutions organized by Munich Re in New Delhi on 30th January 2025.
5	Dr. Archana Singh is a Member of ICE advisory committee – PMFBY, Department of Agriculture, Govt of India (Continued)
6	Dr. Archana Singh is nominated as a Chairperson of Sub-committee-IEC-PMFBY for empanelment of Creative Agency in April 2024.
7	Dr. Archana Singh is inducted in the Member Sub-Committee on Capacity Building and Knowledge Management Ministry of Agriculture under PMFBY, Govt. of India (April 2024)
8	Dr. Archana Singh participated in the ‘Workshop on General Insurance Schemes Module development’ for SHG Members on 27th & 28th June 2024 at NIRDPR, Hyderabad
9	Dr. Archana Singh conducted a session on leadership skills by Nalanda Training Centre, UIIC in September 2024
10	Dr. Archana Singh was invited by the institute of Rural Management Anand, (IRMA) as an external expert for IRMAWAT and Personal Interviews between February 17 and 22, 2025
11	Dr. Archana Singh was invited as a trainer mentor the SHG in the online training 'Psychosocial Support and Leadership' on topics 'Leaders are made, not born (Understanding self in context to leadership styles /traits)' and Insurance Schemes; conceptualized by Arya.ag, Delhi and coordinated by Bridge4Change Foundation, Bengaluru, 11th and 17th March 2025.
12	Dr. Deepali Garge was invited as an External Examiner to conduct the Seminar and Report Writing and SIP Viva of MBA (AFBM) students of MITCOM, MIT ADT University, Loni Kalbhor on 4th and 5th December, 2024
13	Dr. Deepali Garge was a reviewer for the EURAM Annual Conference from 31 January to 10 March 2025
14	Dr. Ravi Jaiswal was a Resource Person for the plenary session of the two-day national conference titled "Preserving the Dignity of Elderly: A Pathway towards Vision Viksit Bharat@2047" on 13th February 2025 at School of Economics and Commerce, Dr. Vishwanath Karad MIT World Peace University.

15	Dr. Ravi Jaiswal was the resource person for BFSI on BBFT204 for the II Semester of the BBA Fintech, scheduled for May 18, 2024 at Symbiosis Skills and Professional University, Pune
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Table 21: Book Chapter

1	Dr Shruti Nagar's Chapter got published in the India Banking and Finance Report 2024. Chapter Title "Augmentation of Insurance Business in India: Role of Commercial Banks, India Banking and Finance Report 2024", published by NIBM.
2.	Singh Archana. 2024. 'Adoption of Micro Insurance by Micro Finance Institutions in India accepted for publication in Springer Proceedings in Business and Economics, Springer Nature, (indexed in Scopus; eISSN 2198-7254, ISSN- 2198 7246).

Dr. Shalini Tiwari heads the Centre for Research and Mr. Ganesh Dalvi provides administrative support to the Centre.

Publication

BimaQuest, The Journal of Insurance, Pension and Management (ISSN 0974 -0791)

BimaQuest is a peer reviewed publication of National Insurance Academy, Pune since 2001. It offers a platform for sharing the views and ideas of research / theory / concepts among academicians and practitioners. BimaQuest is included in EBSCO database and Google Scholar.

BimaQuest was published in the months of May, and September 2024 and January 2025 during the Financial Year 2024-25.

Dr. S Uma and Dr Mangesh Patwardhan are the editors of Bimaquest.



PGDM Publication-Pravartak

This publication is the coordinated activity of the students pursuing PGDM course at NIA. This activity has the objective to nurture creative and communication skills of the management aspirants and to provide a networking opportunity to them with the industry and Alumni.

Insurance News Snippets

NIA publishes e-Newsletter viz. “Insurance News Snippets” every month. The contents of issues published in the year 2024-25 include happenings at NIA (Webinar, Seminar, Research, NIA certification courses related news and important events) industry flash figures, regulatory developments, topical articles and insurance news.

Examinations

The Academy continues to conduct the following examinations:

Insurance Brokers Examinations – The Academy is the only body in India recognized by the IRDAI to conduct the Insurance Brokers’ examination since 2002. The examination is conducted online. During the year the academy conducted 23 examinations. 7040 candidates appeared for the examinations, and 3366 candidates passed the examination.

Insurance Brokers Training – The Academy is recognized by the IRDAI to conduct training for Insurance Brokers since 2002. Further, NIA started imparting online brokers training from 2018. During the year 5098 candidates have taken the broker’s training from NIA. Out of that, 3759 candidates have completed the Fresh training, and 1339 candidates have completed the Renewal of Licence training.

Ms. Hemlata Kolekar is the Controller of Examination.

NIA’s Other Pursuits of Professional Excellence

Cyber Underwriting Research Initiative and Centre of Excellence

On March 24, 2025, the National Insurance Academy hosted a landmark event to unveil the comprehensive research study titled "A Study on Cyber Risk Underwriting in India – Implications for



the Insurance Industry." The event was held at the Pratap Oburai Convention Centre, brought together a distinguished gathering of leaders from the insurance, cybersecurity, and academic sectors. The Chief Guest, Mr. Rajay Kumar, Member (Finance and Investments), IRDAI, inaugurated the event, alongside eminent dignitaries including Mr. Sanjay Kedia, CEO of Marsh McLennan

India, Mr. B. C. Patnaik, Director of NIA, and Prof. Sandeep Shukla from C3i Hub, IIT Kanpur. Their collective insights provided valuable perspectives on the evolving challenges and opportunities in cyber risk underwriting.

This pioneering initiative, undertaken in collaboration with the Indian Computer Emergency Response Team (CERT-In), aims to propel innovation, research, and capacity building in Cyber Security Risk Management. The project's findings are expected to support policymakers, industry professionals, and academia in crafting informed decisions regarding cyber insurance frameworks and risk mitigation strategies. In a strategic move to ensure sustained technical expertise, a leading scientist from CERT-In has been appointed to guide the ongoing and future projects. Further amplifying the impact of this initiative, NIA signed a Memorandum of Understanding (MoU) with C3i Hub, IIT Kanpur, to foster industry-specific research in cyber risk and insurance.

The event also marked the formal initiation of a Centre of Excellence in Cyber Security Risk and Insurance, reflecting NIA's unwavering commitment to nurturing a resilient and future-ready insurance sector. Speaking on the occasion, Director Mr. B. C. Patnaik emphasized the Centre's role in addressing emerging cyber threats and developing robust mitigation strategies. The gathering witnessed active participation from CEOs, CROs, CTOs, insurance brokers, Insurtech experts, and cybersecurity professionals, highlighting the growing intersection of technology and risk management. This initiative stands as a vital step towards building a secure, knowledgeable and adaptive insurance ecosystem in India.

Collaboration - Memorandum of Understanding (MoUs)

(i) MoU with Crop Insurance Division of Dept. of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt. of India:

NIA entered into a MoU with the Crop Insurance Division of Dept. of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt. of India on 20th January 2025. The MoU was signed by Mr. B. C. Patnaik, Director, NIA Pune & Mr. Muktanand Agrawal, Joint Secretary, Govt. of India, M/o Agriculture & Farmers Welfare, New Delhi. The MoU is built with a vision to enable a larger ecosystem for creating a capacity-building and knowledge management framework under PMFBY/RWBCIS schemes.

(ii) MoU with National Institute of Bank Management (NIBM), Pune:

NIA entered into a MoU with National Institute of Bank Management (NIBM) on 31st January 2025. The purpose of this MoU is to develop a framework for exploring opportunities to support the mutual interests of both the institutes in the areas of executive training, higher education and research related to the Banking, Financial Services and Insurance (BFSI) sector.

(iii) MoU with IHUB NTIHAC Foundation (C3iHub):

NIA entered into a MoU with IHUB NTIHAC Foundation, IIT Kanpur on 17th February 2025. The purpose of this MoU is to provide a framework of cooperation and services on a non-exclusive basis to foster advancement in cyber security research as well as other insurance specific areas and develop robust risk models to help protect organizations in a better way against cyber threats.

This collaboration aims to develop its cyber risk and security framework, addressing risk and liability within the industry sector and ensuring that all risk and areas of the insurance landscape are adequately covered. This MoU, intends to create a mutual collaboration to work together in the area of Cyber Risk and Liability Management in the Insurance Landscape.

(iv) MoU with Lumi Security India Pvt. Ltd.:

A Memorandum of Understanding was made with Lumi Security India Pvt Ltd signed on 13th March 2025, to explore opportunities for collaboration and mutual benefit through the application of Generative AI technologies in data governance within the Insurance sector. This partnership aims to foster research, academic engagement and opportunities for technology adoption for the benefit of insurance companies and professionals.

(v) MoU with Marsh India Insurance Brokers Pvt. Ltd.

A Memorandum of Understanding with Marsh India Insurance Brokers Pvt. Ltd. was signed on the 27th March 2025, to promote education and employment opportunities through enhancing vocational skills amongst women, elderly, and differently abled.

The objective of this partnership is to create the awareness about Government of India (GoI) insurance Schemes such as, PMJJBY, PMSBY, PMFBY and other loan schemes aimed at rural development and to facilitate skill development through partnerships with vocational institutes, thereby increasing employability, especially in the insurance sector.

Infrastructure at NIA

The Academy's infrastructure spread over 32 acres of land includes:

- Administrative Block
- Library
- Academic Block with 12 modern state-of-the-art classrooms
- Computer Lab (IT Park)
- 8 syndicate rooms
- 24 faculty rooms
- Multi-purpose Hall
- Library
- Computer Centre
- Cafeteria
- Administration Reception
- Hostel Blocks
- Auditorium
- Meditation Hall
- Gymnasium
- Badminton Court
- Swimming Pool
- 5 Hostels with a capacity to accommodate 163 participants and 148 students.
- Kitchen and Dining Halls for MDP Participants and PGP Students

All MDP hostel rooms are equipped with intercoms, LED TVs with D2h connections, ACs, solar hot water system and DG power backup. PGDM hostel rooms have LAN and WiFi connectivity for

students which can be accessed on their laptop as well as on smartphones. Additionally, the campus features a residential complex with 64 units for faculty and staff.

Library

The Academy's Library is recognized as one of the premier insurance libraries in India, housing a carefully curated collection of books and journals across diverse domains such as Insurance, Actuarial Science, Management, Economics, Finance, Law, and Information Technology. It is well-equipped to support the academic and professional needs of the PGDM students, MDP participants, and professionals from the Insurance Industry.

The primary objective of the library is to address a broad spectrum of information needs related to insurance and allied disciplines. A notable feature is the dedicated section for research publications, which significantly enriches the library's academic value.

NIA Library also organizes a variety of events from time to time, including book exhibitions, awareness sessions, PPTs Presentations, and knowledge-sharing programs, further enhancing user engagement and promoting a vibrant learning environment.

In addition to its core subjects, the library also hosts a valuable collection in areas like Literature, History, and Personality Development, making it a holistic resource centre for knowledge and learning. Table-22 gives a brief profile of the information resources available in the library:

Table 22: Information Resources

Sr. No.	Type of Resources	Collection as on 31.3.2025
1	Books	27216
2	E-Books (Subscribed)	30000+
3	Periodicals (Print)	80+
4	Databases (Subscribed)	09
5	Newspapers	14

Library Services

NIA Library provides a range of services to support learning and information needs. These services include reference service, data services, remote access, online access to academic journals, books, digital databases, and assistance in navigating digital resources. The list of major services provided by the library are:

- Reference Service
- News Headlines Service along with Quotes of Day
- What's New @IRDAI Service
- Library Orientation Service
- Content Alert Service
- Bibliography Service
- New Arrivals
- Reprographic Service
- Resources Alert Service

IT Infrastructure at NIA

The Academy has a Campus-wide Local Area network connecting 200+ computers, 7 servers, routers, switches, printers and other equipment. NIA uses Sophos Firewall for securing its network and Seqrite Endpoint security antivirus for desktops.

The Campus along with the Hostel is Wi-fi enabled. The Academy provides unlimited internet usage to students and employees through its high-speed Wi-Fi facility available in the campus. Internet Facility is available for all users through their desktops and for PGDM students using their laptops. 155 MBps Bandwidth is made available for NIA employees and 200 MBps Bandwidth is made available for students for using the internet. The PGDM Students and the MDP participants are provided LAN connectivity in all the Hostel rooms.

The Academy has one IT-lab – IT Park (with 45 PCs) for hands-on training to the PGDM students and the MDP participants. All full-time faculty members and staff members are provided with Intel i7 powered HP computers with Windows 11 Professional, Office 365 (for 24/7 internet connectivity).

All the faculty and staff have access to network printers in their respective offices as well as to high-speed photocopiers located in the Reprography Department. The students also have access to the network printer located in the Reprography Department.

There is a video conferencing facility which is used for board meetings, educational activities and it is extensively used especially during the placement season. Software-based video conferencing unit is available for conducting meetings using Microsoft Teams, in hybrid mode (online as well as offline mode simultaneously).

The Academy's Intranet site is used for sharing information to staff members, faculty members and students.

The Academy's website has been well developed and provides all the information about the Academy. This has led to greater transparency and made the Academy more visible.

Personnel

During the year 2024-25 the following employees (Table-23) left the Academy on repatriation / superannuation / VRS / completion of contract:

Table 23: List of Employees Repatriated / Superannuated

Sr. No.	Name of the Employee	Reason	Date of Relieving
1	Mr. Anupam Jindal, Faculty Member (on deputation)	Repatriation	19th April 2024
2	Mr. Barun Kumar Khan, Faculty Member (on deputation)	Repatriation	22nd April 2024
3	Mr. Rajeev Prasad, Faculty Member (on deputation)	Superannuation	30th April 2024
4	Mr. Uday Kumar Navani, Faculty Member (on deputation)	Repatriation	27th May 2024

Sr. No.	Name of the Employee	Reason	Date of Relieving
5	Ms. Chaturthi Shetty, Research Assistant on contract	Resignation	26th June 2024
6	Ms. Vidya Rairikar, Manager (Accounts) on contract	Completion of contract	02nd July 2024
7	Dr. Tarun Agarwal, Director	Resignation	19th June 2024
8	Mr. V. Sathyakumar, Chair Professor (FISS)	Completion of tenure	10th October 2024
9	Ms. Bhagyashree Sane, Chief Librarian	Superannuation	31st October 2024
10	Mr. Pramod Veer, Systems Administrator	Voluntary Retirement	07th November 2024
11	Mr. Shariyan Ahmed, Associate (Library)	Resignation	11th November 2024
12	Mr. Renjit Gangadharan, Chair Professor (General Insurance)	Completion of tenure	02nd December 2024
13	Mr. Aman Rehman KP, Research Assistant on contract	Completion of contract	17th December 2024
14	Ms. Gayatri S Iyer, Faculty Member (on deputation)	Repatriation	13th March 2025
15	Mr. Sumesh Sheth, Faculty Member (on deputation)	Repatriation	24th March 2025

During the year 2024-25 following employees joined NIA on deputation / regular appointment. The list is given in Table-24.

Table 24:
List of Employees joined on Deputation / Regular / Contractual Appointment

Sr. No.	Name of the Employee	Date of Appointment
1	Ms. Rasmita Devee as Research Assistant on contract	8th April 2024
2	Mr. Satish V. Hegde as Faculty Member (Life Insurance) on deputation	18th April 2024
3	Mr. Sandeep Moghe as Faculty Member (Life Insurance) on deputation	19th April 2024
4	Mr. Kishor Dange as Junior Engineer (Electrical)	17th September 2024
5	Mr. Aman Rehman KP as Research Assistant on contract	18th September 2024
6	Mr. Pramoda Ranjan Mishra as Chair Professor- Financial Inclusion & Social Security (FISS)	11th November 2024
7	Mr. Shariyan Ahmed as Librarian	12th November 2024

8	Mr. Vinay Gupta as Faculty Member (General Insurance) on contract basis	22nd January 2025
9	Mr. Aman Rehman KP as Research Assistant on contract	27th January 2025
10	Mr. Joseph Balaji V as Faculty Member (General Insurance) on contract basis	31st January 2025
11	Mr. S P Sinha as Faculty Member (General Insurance) on contract basis	31st January 2025

Other Significant Activities

Independence Day and Republic Day

The National Insurance Academy celebrated the 78th Independence Day on 15th August 2024 and 76th Republic Day on 26th January 2025 with great enthusiasm. The event was graced by the presence of NIAs esteemed Director, faculty members, staff, and students, making it a memorable occasion. The celebration commenced with the hoisting of the national flag by Mr. B.C. Patnaik, Director, NIA. The national anthem was sung with great pride, filling the atmosphere with a sense of unity and patriotism.

On this occasion, Mr. B.C. Patnaik addressed the gathering and delivered an inspiring speech, emphasizing the significance of Republic Day. He highlighted the values enshrined in the Indian Constitution and the responsibilities of citizens in upholding them. His speech resonated with the audience and instilled a deep sense of national pride. Mr. V. Balagopal, Chair Professor (Life Insurance), and Mr. Anil Srivastava, Chair Professor (Non-Life Insurance), Principal Dr. Sanjay Mali along with other faculty members and staff, were present to mark the occasion. Their presence added to the solemnity and grandeur of the celebration. The students of NIA showcased various performances, displaying their enthusiasm and dedication through engaging activities that honored the day's significance.



International Women's Day

The Academy hosted a vibrant cultural program in celebration of International Women's Day, aimed at empowering and honoring all female employees and participants of the Women's Managers Programme at NIA. This specially curated event featured a variety of performances, including live music and dynamic dance routines, allowing attendees to immerse themselves in the healing power of the arts.

International Yoga Day - 21st June 2024



The 10th International Yoga Day was organized by NIA on 21st June 2024. The theme for this year's International Yoga Day was "Yoga for Self and Society". The International Yoga Day was organized on the campus as well as through an online platform.

The event was attended by the Principal, Chair Professors, Faculty members, Staff members, Students, MDP participants along with the family members of the NIA staff.

LIC Day 2024



Mr. V. Balagopal, Joint In-charge Director and Chair Professor (Life) and Mr. Renjit Gangadharan, Joint In-charge Director and Chair Professor (Non-Life) shared his insights on LIC's remarkable journey, emphasizing its contribution to the nation. The occasion was graced by distinguished guests, including the Ex-Executive Director of LIC, who acknowledged the hard work of LIC's team over the decades. The celebration was a proud moment, reflecting on LIC's legacy as it continues

On September 1, 2024, the National Insurance Academy celebrated the 68th Anniversary of Life Insurance Corporation (LIC) of India, India's leading life insurance and financial conglomerate. The event celebrated LIC's dedication to innovation, growth, and its unwavering commitment to excellence.



to be a cornerstone of the financial sector in India. LIC's consistent efforts in promoting financial inclusion and ensuring security for millions of Indian families were highly praised.

National Insurance Academy's 45th Foundation Day



On December 16, 2024, the National Insurance Academy celebrated its 45th Foundation Day, marking over four decades of excellence in education and research in the insurance and actuarial fields. The occasion brought together faculty members, staff, and students to reflect on the remarkable journey of NIA.



Director-in-Charge, Mr. V. Balagopal, addressed the gathering, highlighting the academy's achievements and its contributions to shaping the insurance sector. He commended the dedication and hard work of the faculty and staff over the years, which has significantly contributed to the institution's success. In his speech, Mr. Balagopal expressed his gratitude to everyone involved in the academy's growth and encouraged the NIA family to continue striving for excellence in the years ahead. The event was a celebration of NIA's past accomplishments and a call to contribute to its future successes

Sky watching activity at NIA

A sky watching activity was conducted on 31st January at the NIA campus by Jyotirvidya Parisamstha, Pune. The experts provided insightful explanations about the stories and scientific correlations of various planets, enriching the understanding of attendees. Both students and faculty members of NIA actively participated, gaining valuable knowledge about celestial bodies and their significance. The event served as a platform for fostering curiosity and appreciation for astronomy among the academic community, enhancing their understanding of the universe and its wonders.



Library 2.0 – The Future of Libraries

The Library Department of National Insurance Academy organized a unique event titled “Library 2.0 – The Future of Libraries” on 20th March 2025. Under the guidance of Mr. Pramod Ranjan Mishra, Chairman, Library Committee and the library staff, student teams from NIA presented innovative ideas on how libraries can evolve with emerging technologies and create enhanced value for readers. The event showcased futuristic concepts and practical models aimed at making the library a more engaging and resourceful space. The event was graced by Director Mr. B.C. Patnaik, Principal Dr. Sanjay Mali, Mr. V. Balagopal, Chair Professor – Life, Ms. Jayashree Sridhar, Chief Administrator, along with faculty, staff, and students. Their presence added to the significance of the occasion. Librarian Mr. Shariyan Ahmed and his team played a vital role in this event. This initiative marked a significant step towards reimagining library services and was appreciated for its creativity and execution, making it a memorable and impactful event at NIA.

Book Exhibition



NIA Library organized a "Book Exhibition" on 13th & 14th February 2025 showcasing a diverse collection of academic and general books from leading publishers. Vendors and publishers displayed a wide range of titles, offering attendees an opportunity to explore the latest publications across various domains. Faculty members, Training Participants and staff members actively participated in

recommending relevant titles to enhance the library's collection. The event welcomed all students, faculty, and staff to visit the book stalls and engage with the exhibitors. The exhibition provided a valuable platform for knowledge enrichment and academic growth, fostering a culture of learning at NIA.


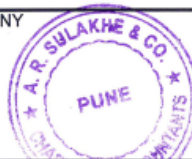


ACKNOWLEDGEMENTS

The Academy wishes to put on record its grateful thanks to the Government of India, particularly Department of Financial Services, Ministry of Finance, Ministry of Human Resource Development, Ministry of Education, IRDAI, IFSCA, the public sector and private sector insurance companies, AICTE, AIU, NBA, DTE, SPPU, the recruiting companies, banks, faculty from other academic institutions, visiting faculty of the academy, distinguished speakers, other players in the academic field, Alumni members, members of the media who have always willingly supported the cause of the Academy. The Academy would like to thank Pune Municipal Corporation and Chaturshringi Police Station for their kind support. The Academy would also like to thank the Chairman and Members of the Governing Board and the Members of (NIA) Society for their guidance and the faculty and staff for their co-operation and contribution making the Academy what it is today and what it is poised to be in future.

FINANCIAL SUMMARY



REPORT OF AN AUDITOR RELATING TO ACCOUNTS AUDITED UNDER SUBSECTION (2) OF SECTION 33 AND 34 AND RULE 19 OF THE BOMBAY PUBLIC TRUSTS ACT NAME OF THE PUBLIC TRUST : NATIONAL INSURANCE ACADEMY REGISTRATION NO.- F/7891/PUNE FOR THE YEAR ENDING MARCH 31, 2025	
a) Whether accounts are maintained regularly and in accordance with the provisions of the Act and the rules : b) Whether receipts and disbursements are properly and correctly shown in the accounts c) Whether the cash balance and Vouchers in the custody of the manager or Trustee on the date of audit were in agreement with the accounts d) Whether all books , deeds , accounts ,Vouchers or other documents or records required by the auditor were produced before him e) Whether a register of moveable and immoveable properties is properly maintained , the changes therein are communicated from time to time to the regional office and the defects and inaccuracies mentioned in the previous audit report have been duly complied with. f) Whether the manager or trustee or any other person required by the auditor to appear before him did so and furnished the necessary information required by him g) Whether any Property or Funds of the Trust were applied for any object or purposes other than the object or purpose of the Trust, h) The amount of outstanding for more than one year and the amounts written off , if any , i) Whether tenders were invited for repairs or construction involving expenditure exceeding Rs. 5,000/- j) Whether any money of the Public Trust has been invested contrary to the provisions of Section 35. k) Alienation , if any of the immovable property contrary to the provisions of Section 36 which have come to the notice of the auditor, l) All cases of irregular , illegal or improper expenditure or failure or omission to recover monies or other property belonging to the public trust or of loss or waste of money or other property thereof and whether such expenditure , failure, omission ,loss or waste was caused in consequence of breach of trust or misapplication or any other misconduct on the part of the trustees or any other person while in the management of the trust . m) Whether the budget has been filed in the form provided by R- 16A n) Whether the Maximum and minimum number of the trustees is maintained o) Whether the meeting are held regularly as provided in such instrument , p) Whether the minutes books of the proceedings of the meeting is maintained q) Whether any of the trustees has any interest in the investment of the trust r) Whether any of the trustees is a debtor or creditor of the trust , s) Whether the irregularities pointed out by the auditors in the accounts of the previous year have been duly complied with by the trustees during the period of audit , t) Any Special matter which the auditor may think fit or necessary to bring to the notice of the Deputy or Assistant Charity Commissioner	YES YES YES YES YES YES NO There are amounts outstanding for more than 3 years but those are not written off YES NO No such case NO YES YES YES YES NO NO No such case NIL
Place :- PUNE DATE :- 26/05/2025	FOR A. R. SULAKHE & COMPANY CHARTERED ACCOUNTANTS  PARTNER CA Nikhil Gugale Membership No.:177609 



NATIONAL INSURANCE ACADEMY

BALANCE SHEET AS ON 31-03-2025

PARTICULARS	SCHEDULE	(Amount in Rs.)	
		CURRENT YEAR 2024-25 ₹	PREVIOUS YEAR 2023-24 ₹
SOURCES OF FUNDS			
TRUST FUND OR CORPUS	1	25,00,000.00	25,00,000.00
CAMPUS FUND	2	28,96,24,125.16	28,96,24,125.16
CSR FUND	3	3,18,32,981.96	4,20,69,115.79
ENDOWMENTS	4	2,52,63,851.39	2,48,94,586.54
OTHER FUNDS	5	1,17,66,17,176.83	1,04,54,21,380.96
PRODUCTIVITY LINKED CORPUS	6	30,09,453.00	24,94,341.00
SUB-TOTAL		1,52,88,47,588.34	1,40,70,03,549.45
CURRENT LIABILITIES & PROVISIONS	7	6,36,95,370.55	9,95,40,276.36
TOTAL		1,59,25,42,958.89	1,50,65,43,827.89
APPLICATION OF FUNDS			
CAMPUS FUND ASSETS	8	25,48,54,425.05	21,42,79,277.62
CSR ASSETS	9	1,63,49,822.99	2,57,98,571.79
ENDOWMENT ASSETS	10	2,57,04,851.39	2,53,21,647.16
OTHER FIXED ASSETS INCLUDING INSURANCE LAB	11	3,11,88,655.73	3,48,60,467.51
GENERAL FUND INVESTMENTS	12	1,18,28,80,114.32	1,08,34,18,846.38
INSURANCE LAB INVESTMENTS	13	65,80,838.40	62,95,462.40
CURRENT ASSETS, LOANS AND ADVANCES	14	7,49,84,251.01	11,65,49,554.18
TOTAL		1,59,25,42,958.89	1,50,65,43,827.89

NOTE : Previous year's figures have been regrouped wherever necessary to conform to the current year's presentation.

As per our report of even date attached.

FOR A R SULAKHE & CO.
CHARTERED ACCOUNTANTS
FRN. NO. 110540W
UDIN No. 251776090MKV PW 8873



DIRECTOR
NATIONAL INSURANCE ACADEMY

MEMBER
GOVERNING BOARD

CHAIRMAN
GOVERNING BOARD

PLACE : PUNE
DATE : 26/05/2025



NATIONAL INSURANCE ACADEMY

INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2025

(Amount in Rs.)

PARTICULARS	SCHEDULE	CURRENT YEAR 2024-25 ₹	PREVIOUS YEAR 2023-24 ₹
INCOME			
TRAINING PROGRAMME FEES	15	26,78,33,381.75	32,86,56,431.00
ACTION RESEARCH / EXAMINATION INCOME	16	2,35,83,300.40	4,00,32,114.40
PGDM INCOME	17	17,74,38,188.00	16,72,43,382.38
CONTRIBUTION TO ENDOWMENT CHAIRS		82,02,740.00	81,66,333.00
INTEREST	18	8,36,20,026.46	10,05,08,733.88
OTHER INCOME	19	41,70,689.18	61,81,691.46
TOTAL INCOME		66,48,28,325.79	65,07,88,686.12
EXPENDITURE			
ESTABLISHMENT EXPENSES	20	7,31,12,002.74	8,10,00,091.10
ON THE OBJECTS OF THE TRUST	21		
MDP DIRECT TRAINING EXPENSES	21 A	7,14,18,087.88	7,08,26,138.50
PGDM DIRECT EXPENSES	21 B	6,01,58,999.42	4,66,58,885.43
ACTION RESEARCH / EXAMINATION EXPENSES	21 C	89,46,298.22	1,26,56,896.10
OTHER EXPENSES	21 D	20,19,79,764.66	20,74,00,695.93
DEPRECIATION	9 page 2& 11	2,04,50,397.63	1,33,64,435.75
TOTAL EXPENDITURE		43,60,65,550.65	43,19,07,142.81
EXCESS OF INCOME OVER EXPENDITURE TRANSFERRED TO GENERAL FUND		12,87,62,775.24	21,88,81,543.31

NOTE : Previous year's figures have been regrouped wherever necessary to conform to the current year's presentation.

As per our report of even date attached.

FOR A R SULAKHE & CO.
CHARTERED ACCOUNTANTS
FRN. NO. 110540W
UDIN No. **25177609BMKVPW8873**



DIRECTOR
NATIONAL INSURANCE ACADEMY

MEMBER
GOVERNING BOARD

CHAIRMAN
GOVERNING BOARD

PLACE : PUNE
DATE : **26/05/2025**

ANNEXURE

Annexure – I

Sr. No.	Title of the Programme	Dates	Co-ordinator
1	Workshop on Communication and Presentation Skills (Life)	15.04.2024 19.04.2024	Sheth Sumesh
2	Programme on Customer Experience Management for C Zone Managers (Life)	15.04.2024 17.04.2024	Pande Sandeep
3	Executive Development Programme (Life)	15.04.2024 17.04.2024	Khan Barun Kumar
4	Retiring Executives (Non-Life)- Batch I	15.04.2024 17.04.2024	Bipin Kumar
5	Retiring Executives (Non-Life)- Batch II	15.04.2024 17.04.2024	Uma S., Dr.
6	Management of Motor Underwriting & Claims (OD) (Non-Life)	15.04.2024 17.04.2024	Srivastava Anil Kumar
7	Advanced Excel (Non-Life)	15.04.2024 17.04.2024	Page S.D., Dr.
8	Integrated CRM (Life)	22.04.2024 26.04.2024	Tiwari Shalini, Dr.
9	Best Practices in Marketing (Life)	22.04.2024 26.04.2024	Navani Uday Kumar
10	Programme for ABM (Sales)	22.04.2024 26.04.2024	Roy Indraneel
11	Managerial Effectiveness (Life)	29.04.2024- 01.05.2024	Yadav Ruchika, Dr.
12	Insurance Fraud Detection and Prevention (Life)	29.04.2024 01.05.2024	Bedkehale Suparna
13	Finance & Investment Awareness Programme (Life)	29.04.2024 03.05.2024	Patwardhan M.C., Dr.
14	Fraud Analytics in Health Insurance (Non-Life)	02.05.2024 03.05.2024	Iyer Gayathri
15	Training programme on Communication and Presentation Skills (for BMs / SBMs)	06.05.2024 08.05.2024	Navani Uday Kumar

16	Young Executives Programme for AAOs (YEP) (Life)	06.05.2024 17.05.2024	Roy Indraneel
17	Programme on Marketing (National Insurance Co. Ltd.)	10.05.2024 11.05.2024	Mohanty Kshitish
18	Programme on Digital Landscape in Life Insurance Sector (Life)	13.05.2024 15.05.2024	Page S.D., Dr.
19	Executive Development Programme (Life)	13.05.2024 15.05.2024	Jaiswal Ravi, Dr.
20	Women Managers (Combined)	13.05.2024 17.05.2024	Garge Deepali, Dr.
21	Management of Liability Insurance (Non-Life)	13.05.2024 15.05.2024	Iyer Gayathri
22	Right to Information Act (Life)(CPIOs)	16.05.2024 17.05.2024	Bedkehale Suparna
23	Finance & Financial Markets for Non-Finance Officials (Life)	20.05.2024 22.05.2024	Nagar Shruti, Dr.
24	Finance & Investment Awareness Programme (Life)	20.05.2024 24.05.2024	Uma S., Dr.
25	Programme for ABM (Sales)	20.05.2024 24.05.2024	Jindal Anupam
26	Retiring Executives (Non-Life)	20.05.2024 22.05.2024	Patwardhan M.C., Dr.
27	Retiring Executives (Non-Life)	20.05.2024 22.05.2024	Yadav Ruchika, Dr.
28	Management of Miscellaneous Insurance Business (Non-Life)	20.05.2024 22.05.2024	Iyer Gayathri
29	Managerial Effectiveness (Life)	27.05.2024 29.05.2024	Jaiswal Ravi, Dr.
30	General Management Programme for Middle Level Executives (Life)	27.05.2024 07.06.2024	Hegde Satish
31	Workshop on Communication and Presentation Skills (Life)	27.05.2024 31.05.2024	Yadav Ruchika, Dr.
32	Management of Property (Fire) Insurance (Non-Life)	27.05.2024 29.05.2024	Srivastava Anil Kumar

33	Claims Management (Motor OD) (Non-Life)	30.05.2024 31.05.2024	Bipin Kumar
34	Proficiency Development Programme for Manager Sales (Life)	03.06.2024 07.06.2024	Roy Indraneel
35	Special Programme for Young Executives (LIC)	03.06.2024 14.06.2024	Sheth Sumesh
36	General Management Programme for Operating Heads (Non-Life)	03.06.2024 05.06.2024	Yadav Ruchika, Dr.
37	Finance & Financial Markets for Non-Finance Officials (Life)	10.06.2024 12.06.2024	Nagar Shruti, Dr.
38	Best Practices in Marketing (Life)	10.06.2024 14.06.2024	Tiwari Shalini, Dr.
39	Management of Property Insurance (National Insurance Co. Ltd.)	10.06.2024 12.06.2024	Mohanty Kshitish
40	Programme for Young Officers (Non-Life) (Joined in last 15 years)	10.06.2024 14.06.2024	Uma S., Dr.
41	Customer Service Excellence for Claims Hub / Claims handling officer / other official (Non-Life)	13.06.2024 14.06.2024	Bipin Kumar
42	Distribution Channel Management for MBAC Officials (Life)	19.06.2024 21.06.2024	Pande Sandeep
43	Programme for Corporate Communication Dept. Officials (LIC)	19.06.2024 21.06.2024	Hegde Satish
44	Training programme on Communication and Presentation Skills (for BMs / SBMs)	19.06.2024 21.06.2024	Yadav Ruchika, Dr.
45	Retiring Executives (Non-Life) - Batch I	19.06.2024 21.06.2024	Uma S., Dr.
46	Retiring Executives (Non-Life) - Batch II	19.06.2024 21.06.2024	Singh Archana, Dr.
47	Enterprise Risk Management (Non-Life)	19.06.2024 21.06.2024	Doss S., Dr.
48	Comprehensive Technical Programme in Life Insurance (Life)	24.06.2024 28.06.2024	Doss S., Dr.
49	Finance & Investment Awareness Programme (Life)	24.06.2024 28.06.2024	Garge Deepali, Dr.

50	Young Executives Programme for AOs (YEP) (Life)	24.06.2024 05.07.2024	Jaiswal Ravi, Dr.
51	Management of Engineering Insurance (Non-Life)	24.06.2024 26.06.2024	Srivastava Anil Kumar
52	Programme on Health Insurance (National Insurance Co. Ltd.)	24.06.2024 25.06.2024	Jayashree Sridhar
53	Programme on Motor Underwriting Skills (Non-Life)	27.06.2024 28.06.2024	Bipin Kumar
54	Women Managers (Combined)	01.07.2024 05.07.2024	Garge Deepali, Dr.
55	Marketing Strategies (LIC)	01.07.2024 05.07.2024	Pande Sandeep
56	Young Executives Programme for AAOs (YEP) (Life)	01.07.2024 12.07.2024	Hegde Satish
57	Workshop on Motor Third Party Claims (Non-Life)	08.07.2024 10.07.2024	Iyer Gayathri
58	Programme on Channels Management for BMs / DMs (Non-Life)	08.07.2024 10.07.2024	Jaiswal Ravi, Dr.
59	Emerging Trends in Marketing for MMs (Life)	08.07.2024 12.07.2024	Moghe Sandeep
60	Programme for ABM (Sales)	08.07.2024 12.07.2024	Sheth Sumesh
61	Workshop on Cyber Insurance and D&O (Non-Life)	11.07.2024 12.07.2024	Doss S., Dr.
62	Programme for Retiring Executives (Non-Life)	11.07.2024 13.07.2024	Garge Deepali, Dr.
63	Programme for Retiring Executives (Non-Life)	15.07.2024 17.07.2024	Uma S., Dr.
64	Executive Programme for Secretariat Officials (Life)	15.07.2024 17.07.2024	Pande Sandeep
65	Programme on Retail Insurance-Focus on Strategies and Execution (National Insurance Co. Ltd.)	15.07.2024 16.07.2024	Mohanty Kshitish
66	Integrated CRM (Life)	15.07.2024 19.07.2024	Tiwari Shalini, Dr.

67	Executive Development Programme for Engineering Dept. (Insurance and Soft Skills) (LIC)	15.07.2024 19.07.2024	Bedkihale Suparna
68	Artificial Intelligence (including Deep Learning) (Non-Life)	15.07.2024 19.07.2024	Page S.D., Dr.
69	Right to Information Act for Appellate Authorities (Life)	18.07.2024 19.07.2024	Sheth Sumesh
70	General Management Programme for Middle Level Executives (Life)	22.07.2024 02.08.2024	Jaiswal Ravi, Dr.
71	Management of Marine Insurance (Cargo and Hull) (Non-Life)	22.07.2024 24.07.2024	Iyer Gayathri
72	Programme for BDMs and BDOs (Non-Life)	22.07.2024 24.07.2024	Bipin Kumar
73	Best Practices in Marketing (Life)	22.07.2024 26.07.2024	Moghe Sandeep
74	Programme for Legal Manager (Life)	22.07.2024 26.07.2024	Patwardhan M.C., Dr.
75	Retail Insurance- Focus on Strategies and Execution (Non-Life)	25.07.2024 26.07.2024	Bipin Kumar
76	Workshop on Problem Solving and Decision Making (Combined)	29.07.2024 31.07.2024	Yadav Ruchika, Dr.
77	Management of Property (Fire) Insurance (Non-Life)	29.07.2024 31.07.2024	Mohanty Kshitish
78	Training Programme for Newly Promoted ADMs (Life)	29.07.2024 02.08.2024	Hegde Satish
79	Special Programme for Young Executives (LIC)	29.07.2024 09.08.2024	Sheth Sumesh
80	Customer Service Excellence for Claims Hub / Claims handling officer / other official (Non-Life)	01.08.2024 02.08.2024	Tiwari Shalini, Dr.
81	Programme on Digital Marketing (Non-life)	05.08.2024 06.08.2024	Jaiswal Ravi, Dr.
82	Management of Motor Underwriting & Claims (OD) (Non-Life)	05.08.2024 07.08.2024	Srivastava Anil Kumar
83	Workshop on Communication and Presentation Skills (Life)	05.08.2024 09.08.2024	Yadav Ruchika, Dr.

84	Programme for ABM (Sales)	05.08.2024 09.08.2024	Pande Sandeep
85	Competitive Intelligence for Effective Marketing (Non-Life)	08.08.2024 09.08.2024	Tiwari Shalini, Dr.
86	Training on Work Life Integration (Life)	12.08.2024 13.08.2024	Bedkihale Suparna
87	Retiring Executives (Non-Life)	12.08.2024 14.08.2024	Patwardhan M.C., Dr.
88	Programme on Estate and Establishment Management (Non-Life)	12.08.2024 14.08.2024	Bipin Kumar
89	Programme on Digital Marketing (Life)	12.08.2024 14.08.2024	Moghe Sandeep
90	Training programme on Communication and Presentation Skills (for BMs / SBMs)	12.08.2024 14.08.2024	Singh Archana, Dr.
91	Integrated CRM (Life)	19.08.2024 23.08.2024	Hegde Satish
92	Finance & Investment Awareness Programme (Life)	19.08.2024 23.08.2024	Bedkihale Suparna
93	Young Executives Programme for AAOs (YEP) (Life)	19.08.2024 30.08.2024	Roy Indraneel
94	Analysis of Financial Reports (Non-Life)	21.08.2024 23.08.2024	Uma S., Dr.
95	Women Managers (Combined)	26.08.2024 30.08.2024	Uma S., Dr.
96	Training Programme for Newly Promoted ADMs (Life)	26.08.2024 30.08.2024	Nagar Shruti, Dr.
97	General Management Programme for Middle Level Executives (Life)	26.08.2024 06.09.2024	Moghe Sandeep
98	Fraud Analytics in Motor Insurance (Non-Life)	02.09.2024 03.09.2024	Bipin Kumar
99	Comprehensive Technical Programme in Life Insurance (Life)	02.09.2024 06.09.2024	Sheth Sumesh
100	Advanced Excel (Non-Life)	02.09.2024 04.09.2024	Page S.D., Dr.

101	Workshop for Agency Management (Non-Life)	02.09.2024 04.09.2024	Jaiswal Ravi, Dr.
102	Profitable Management of Health Portfolio (Non-Life)	09.09.2024 11.09.2024	Iyer Gayathri
103	Executive Development Programme (Life)	09.09.2024 11.09.2024	Singh Archana, Dr.
104	Best Practices in Marketing (Life)	09.09.2024 13.09.2024	Tiwari Shalini, Dr.
105	Programme for ABM (Sales)	09.09.2024 13.09.2024	Hegde Satish
106	Programme for Young Officers (Non-Life) (Joined in last 15 years)	09.09.2024 13.09.2024	Garge Deepali, Dr.
107	Right to Information Act (Life)(CPIOs)	12.09.2024 13.09.2024	Patwardhan M.C., Dr.
108	Programme on Fire Underwriting Skills (Non-Life)	12.09.2024 13.09.2024	Srivastava Anil Kumar
109	Distribution Channel Management for MBAC Officials (Life)	18.09.2024 20.09.2024	Pande Sandeep
110	Retiring Executives (Non-Life)	18.09.2024 20.09.2024	Uma S., Dr.
111	Finance & Financial Markets for Non-Finance Officials (Life)	18.09.2024 20.09.2024	Nagar Shruti, Dr.
112	Programme for Corporate Communication Dept. Officials (LIC)	18.09.2024 20.09.2024	Yadav Ruchika, Dr.
113	Power BI for Dynamic Dashboard Development	18.09.2024 20.09.2024	Page S.D., Dr.
114	Right to Information Act for Appellate Authorities (Life)	23.09.2024 24.09.2024	Jaiswal Ravi, Dr.
115	Workshop on Motor Third Party Claims (Non-Life)	23.09.2024 25.09.2024	Srivastava Anil Kumar
116	Management of Engineering Insurance (Non-Life)	23.09.2024 25.09.2024	Mohanty Kshitish
117	Insurance Fraud Detection and Prevention (Life)	23.09.2024 25.09.2024	Bedkihaile Suparna

118	Special Programme on Enterprise Risk Management (ERM) (Life)	25.09.2024 27.09.2024	Doss S., Dr.
119	Training on Work Life Integration (Life)	30.09.2024 01.10.2024	Singh Archana, Dr.
120	Financial Awareness Programme for Marketing Officials of P&GS Dept.	03.10.2024 04.10.2024	Patwardhan M.C., Dr.
121	Insurance Frauds Management (Non-Life)	07.10.2024 09.10.2024	Jaiswal Ravi, Dr.
122	Distribution Channel Management for MBAC Officials (Life)	07.10.2024 09.10.2024	Pande Sandeep
123	Management of Motor Underwriting & Claims (OD) (Non-Life)	07.10.2024 09.10.2024	Srivastava Anil Kumar
124	Distribution Channel Management for CLIA Officials (Life)	07.10.2024 09.10.2024	Moghe Sandeep
125	Data Analytics (Life)	07.10.2024 09.10.2024	Page S.D., Dr.
126	Train the Trainers Programme (Life)	07.10.2024 11.10.2024	Sheth Sumesh
127	Management of Liability Insurance (Non-Life)	14.10.2024 16.10.2024	Mohanty Kshitish
128	Retiring Executives (Non-Life)	14.10.2024 16.10.2024	Patwardhan M.C., Dr.
129	Programme for ABM (Sales)	14.10.2024 18.10.2024	Roy Indraneel
130	Special Programme for Young Executives (LIC)	14.10.2024 25.10.2024	Jaiswal Ravi, Dr.
131	Management of Property (Fire) Insurance (Non-Life)	21.10.2024 23.10.2024	Bipin Kumar
132	General Management Programme for Operating Heads (non-Life)	21.10.2024 23.10.2024	Iyer Gayathri
133	Strategic Intent and Execution Excellence for SDMs (Life)	21.10.2024 23.10.2024	Hegde Satish
134	Women Managers (Combined)	21.10.2024 25.10.2024	Yadav Ruchika, Dr.

135	Integrated CRM (Life)	21.10.2024 25.10.2024	Tiwari Shalini, Dr.
136	Retiring Executives (Non-Life)	28.10.2024 30.10.2024	Uma S., Dr.
137	Insurance Fraud Detection and Prevention (Life)	28.10.2024 30.10.2024	Moghe Sandeep
138	Finance & Financial Markets for Non-Finance Officials (Life)	28.10.2024 30.10.2024	Garge Deepali, Dr.
139	Executive Development Programme (Life)	28.10.2024 30.10.2024	Roy Indraneel
140	Advanced Google Sheets	28.10.2024 30.10.2024	Page S.D., Dr.
141	Train the Trainers Programme (Life)	04.11.2024 08.11.2024	Singh Archana, Dr.
142	Workshop on Motor Third Party Claims (Non-Life)	06.11.2024 08.11.2024	Srivastava Anil Kumar
143	Special Programme on Enterprise Risk Management (ERM) (Life)	06.11.2024 08.11.2024	Doss S., Dr.
144	Distribution Channel Management for CLIA Officials (Life)	06.11.2024 08.11.2024	Hegde Satish
145	Programme for BDMs and DBOs (Non-Life)	06.11.2024 08.11.2024	Bipin Kumar
146	Retiring Executives (Non-Life)	11.11.2024 13.11.2024	Garge Deepali, Dr.
147	Managerial Effectiveness (Life)	11.11.2024 13.11.2024	Chaudhari Sushama, Dr.
148	Workshop for Agency Management (Non-Life)	11.11.2024 13.11.2024	Jaiswal Ravi, Dr.
149	Training programme on Communication and Presentation Skills (for BMs / SBMs)	11.11.2024 13.11.2024	Yadav Ruchika, Dr.
150	Digital & AI Strategy (for Top and Senior Management)	11.11.2024 13.11.2024	Page S.D., Dr.
151	Finance & Investment Awareness Programme (Life)	11.11.2024 15.11.2024	Uma S., Dr.

152	Effective Human Resource Management (Non-Life)	18.11.2024 20.11.2024	Bipin Kumar
153	Profitable Management of Health Portfolio (Non-Life)	18.11.2024 20.11.2024	Jaiswal Ravi, Dr.
154	Best Practices in Marketing (Life)	18.11.2024 22.11.2024	Moghe Sandeep
155	General Management Programme for Middle Level Executives (Life)	18.11.2024 29.11.2024	Roy Indraneel
156	Comprehensive Technical Programme in General Insurance (Non-Life)	18.11.2024 06.12.2024	Yadav Ruchika, Dr.
157	Right to Information Act (Life)(CPIOs)	21.11.2024 22.11.2024	Bedkihaile Suparna
158	Retiring Executives (Non-Life)	21.11.2024 23.11.2024	Uma S., Dr.
159	Management of Miscellaneous Insurance Business (Non-Life)	25.11.2024 27.11.2024	Garge Deepali, Dr.
160	Marketing Strategies (LIC)	25.11.2024 29.11.2024	Jaiswal Ravi, Dr.
161	Programme for Legal Manager (Life)	25.11.2024 29.11.2024	Nagar Shruti, Dr.
162	Young Executives Programme for AAOs (YEP) (Life)	25.11.2024 06.12.2024	Pande Sandeep
163	Fraud Analytics in Motor Insurance (Non-Life)	28.11.2024 29.11.2024	Srivastava Anil Kumar
164	Workshop on Problem Solving and Decision Making (Combined)	02.12.2024 04.12.2024	Singh Archana, Dr.
165	Programme on Digital Marketing (Life)	02.12.2024 04.12.2024	Hegde Satish
166	Special Programme on Enterprise Risk Management (ERM) (Life)	04.12.2024 06.12.2024	Roy Indraneel
167	Claims Management (Motor OD) (Non-Life)	05.12.2024 06.12.2024	Mohanty Kshitish
168	Women Managers (Combined)	09.12.2024 13.12.2024	Garge Deepali, Dr.

169	Programme for Insurance Accounts Executives (Non-Life)	09.12.2024 11.12.2024	Uma S., Dr.
170	Finance & Financial Markets for Non-Finance Officials (Life)	09.12.2024 11.12.2024	Nagar Shruti, Dr.
171	Executive Programme for Secretariat Officials (Life)	09.12.2024 11.12.2024	Bedkihaile Suparna
172	Young Executives Programme for AOs (YEP) (Life)	09.12.2024 20.12.2024	Moghe Sandeep
173	Retiring Executives (Non-Life)- Batch I	16.12.2024 18.12.2024	Uma S., Dr.
174	Retiring Executives (Non-Life)- Batch II	16.12.2024 18.12.2024	Tiwari Shalini, Dr.
175	Insurance Frauds Management (Non-Life)	16.12.2024 18.12.2024	Srivastava Anil Kumar
176	Executive Development Programme (Life)	16.12.2024 18.12.2024	Patwardhan M.C., Dr.
177	Customer Service Excellence for Claims Hub / Claims handling officer / other official (Non-Life)	23.12.2024 24.12.2024	Tiwari Shalini, Dr.
178	Training on Work Life Integration (Life)	23.12.2024 24.12.2024	Sheth Sumesh
179	Management of Engineering Insurance (Non-Life)	30.12.2024 01.01.2025	Mohanty Kshitish
180	Management of Motor Underwriting & Claims (OD) (Non-Life)	06.01.2025 08.01.2025	Bipin Kumar
181	General Management Programme for Operating Heads (non-Life)	06.01.2025 08.01.2025	Iyer Gayathri
182	R for Data Analytics and Machine Learning (Non-Life)-	06.01.2025 08.01.2025	Page S.D., Dr.
183	Finance & Investment Awareness Programme (Life)	06.01.2025 10.01.2025	Garge Deepali, Dr.
184	Training Programme for Newly Promoted ADMs (Life)	06.01.2025 10.01.2025	Moghe Sandeep, Mr.
185	Special Programme for Young Executives (LIC)	06.01.2025 17.01.2025	Sheth Sumesh, Mr.

186	Programme on Fire Underwriting Skills (Non-Life)	09.01.2025 10.01.2025	Mohanty Kshitish, Mr.
187	Retiring Executives (Non-Life)	13.01.2025 15.01.2025	Patwardhan M.C., Dr.
188	Management of Liability Insurance (Non-Life)	13.01.2025 15.01.2025	Srivastava Anil Kumar
189	General Management Programme for Middle Level Executives (Life)	13.01.2025 24.01.2025	Singh Archana, Dr. and Yadav Ruchika, Dr.
190	Retiring Executives (Non-Life)	16.01.2025 18.01.2025	Uma S., Dr.
191	Management of Marine Insurance (Cargo and Hull) (Non-Life)	20.01.2025 22.01.2025	Iyer Gayathri
192	Executive Development Programme (Life)	20.01.2025 22.01.2025	Patwardhan M.C., Dr.
193	Best Practices in Marketing (Life)	20.01.2025 24.01.2025	Tiwari Shalini, Dr.
194	Claims Management (Property Insurance) (Non-Life)	23.01.2025 24.01.2025	Mohanty Kshitish, Mr.
195	Insurance Fraud Detection and Prevention (Life)	27.01.2025 29.01.2025	Bedkihaile Suparna
196	Profitable Management of Health Portfolio (Non-Life)	27.01.2025 29.01.2025	Srivastava Anil Kumar
197	Finance & Financial Markets for Non-Finance Officials (Life)	29.01.2025 31.01.2025	Patwardhan M.C., Dr.
198	Programme On Insurance Fraud Detection - for Officials of Audit, Inspection & Vigilance Dept. (LIC)	29.01.2025 31.01.2025	Hegde Satish, Mr.
199	Management of Miscellaneous Insurance Business (Non-Life)	29.01.2025 31.01.2025	Iyer Gayathri
200	Cyber: Risk, Liability and Insurance Management (Non-Life)	03.02.2025 05.02.2025	Doss S., Dr.
201	Workshop on Communication and Presentation Skills (Life)	03.02.2025 07.02.2025	Pande Sandeep, Mr.
202	Special Programme on Enterprise Risk Management (ERM) (Life)	03.02.2025 05.02.2025	Garge Deepali, Dr.

203	Workshop for Agency Management (Non-Life)	03.02.2025 05.02.2025	Tiwari Shalini, Dr.
204	Programme for Young Officers (Non-Life) (Joined in last 15 years)	03.02.2025 07.02.2025	Yadav Ruchika, Dr.
205	Right to Information Act (Life)(CPIOs)	06.02.2025 07.02.2025	Roy Indraneel, Mr.
206	Management of Property (Fire) Insurance (Non-Life)	10.02.2025 12.02.2025	Mohanty Kshitish, Mr.
207	Finance & Financial Markets for Non-Finance Officials (Life)	10.02.2025 12.02.2025	Patwardhan M.C., Dr.
208	Executive Development Programme (Life)	10.02.2025 12.02.2025	Moghe Sandeep, Mr.
209	Programme for BDMs and BDOs (Non-Life)	10.02.2025 12.02.2025	Bipin Kumar, Mr.
210	Training Programme for Newly Promoted ADMs (Life)	10.02.2025 14.02.2025	Jaiswal Ravi, Dr.
211	Retiring Executives (Non-Life)	13.02.2025 15.02.2025	Yadav Ruchika, Dr.
212	Workshop on Broker's Relationship Management (Non-Life)	17.02.2025 18.02.2025	Bipin Kumar, Mr.
213	Programme On Insurance Fraud Detection for ZO FMC Members. (LIC)	17.02.2025 19.02.2025	Roy Indraneel, Mr.
214	Training on Work Life Integration (Life)	17.02.2025 18.02.2025	Bedkihaile Suparna, Ms.
215	Retiring Executives (Non-Life)	17.02.2025 19.02.2025	Patwardhan M.C., Dr.
216	Programme on Audit and Accounting Standards (LIC)-	17.02.2025 19.02.2025	Uma S., Dr.
217	Claims Management (Health Insurance) (Non-Life)	20.02.2025 21.02.2025	Iyer Gayathri
218	Workshop on Motor Third Party Claims (Non-Life)	24.02.2025 26.02.2025	Bipin Kumar, Mr.
219	Programme on Motor Underwriting Skills (Non-Life)	24.02.2025 26.02.2025	Srivastava Anil Kumar, Mr. / Sinha S.P.

220	Programme on Cyber Risk, Liability and Insurance Management (Life)	03.03.2025 05.03.2025	Doss S., Dr.
221	Finance & Financial Markets for Non-Finance Officials (Life)	03.03.2025 05.03.2025	Garge Deepali, Dr.
222	Programme on Digital Landscape in Life Insurance Sector (Life)	03.03.2025 05.03.2025	Page S.D., Dr.
223	Women Managers (Combined)	03.03.2025 07.03.2025	Tiwari Shalini, Dr. and Nagar Shruti, Dr.
224	Retiring Executives (Non-Life)	10.03.2025 12.03.2025	Uma S., Dr.
225	Executive Development Programme (Life)	10.03.2025 12.03.2025	Hegde Satish, Mr.
226	Retiring Executives (Non-Life)	17.03.2025 19.03.2025	Patwardhan M.C, Dr.



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